

## 中南传媒(601098)公司半年报

## 601098 CH China South Publishing & Med ia Group Rating: OUTPERFORM

Target Price: Rmb13.70

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# 23H1 归母净利润同增 16.53%, 关注公司数字化转型

## 投资要点:

- 公司稳中求进,23H1 归母净利润同比增长 16.53%。公司发布半年报,23H1 实现营收 67.70 亿元,同比增长 8.23%,实现归母净利润 9.71 亿元,同比增长 16.53%,实现扣非归母净利润 9.31 亿元,同比增长 6.10%。其中 Q2 实现营收 41.06 亿元,同比增长 6.52%,实现归母净利润 6.23 亿元,同比增长 10.70%。23H1 公司整体毛利率 41.41%,同比减少-2.41pct。
- 出版与发行板块稳健增长。1) 出版板块: 23H1 公司出版板块营收 15.96 亿元,同比增长 9.63%。据公司半年报援引开卷监测数据,23H1 公司在全国综合图书零售市场的实洋占有率为 3.52%,同比上升 0.4 pct,全国排名第二。2) 发行板块: 23H1 公司发行板块营收 58.24 亿元,同比增长 13.06%。23H1 湖南省新华书店实现营收 49.18 亿元,同比增长 13.01%;净利润 6.52 亿元,同比增长 12.41%。公司推进校园阅读工程,"四维阅读"系列产品销售收入 2.42 亿元,着力做好时政读物发行工作,实现销售收入 3.66 亿元。
- 关注公司数字化转型。1)数字教育板块:中南迅智着力开展教育质量监测考试服务,以试卷、教辅等纸媒为流量入口,重点打造考试阅卷系统、考试测评系统等产品。截至 23H1,中南迅智移动端应用注册用户数超 560 万,同比增长 35 万。2)金融投资板块:财务公司坚守服务集团定位,全力提升协同效能,强化资金科学配置,各项业务保持稳健运行。泊富基金强化项目研究,加大项目的投后管理,实现净利润 3274 万元。中南传媒马栏山园区项目稳步推进,与马栏山(长沙)视频文创园管理委员会签订招商入驻合同,北区塔楼及南区单体大部分已完成封顶。
- 公司研发与管理费用率略微下降。23H1公司拥有货币资金88.47亿元,同比上年期末下降18.52%。公司在建工程同比上年期末增加70.22%,主要系马栏山视频文创产业园项目支付的工程款增加。公司预付款项4.93亿元,同比上年期末增加44.62%,主要系预付纸张、图书以及项目的采购款增加,预付的稿费和印制费增加共同影响所致。公司销售费用率14.28%,同比下降1.57 pct,主要系公司按照新收入准则将履约义务相关的运输费用调整至营业成本所致。公司研发费用率0.66%,同比下降0.29 pct,主要系投入的研发项目部分已陆续结项所致。
- 盈利预测与估值分析。我们采用 PE 和 PS 两种估值方法进行估值: 1)参照可比公司,我们给予公司 2023年14倍动态 PE,对应合理价值为13.16元/股;2)参考可比公司,我们给予公司2023年1.8倍动态 PS,对应合理价值为13.70元/股,综上,我们认为公司对应目标价13.70元/股,维持公司"优于大市"评级。
- 风险提示:数字化转型不及预期,图书消费不及预期,宏观经济疲软。

## 主要财务数据及预测

	2021	2022	2023E	2024E	2025E
营业收入(百万元)	11331	12465	13665	15327	17664
(+/-)YoY(%)	8.2%	10.0%	9.6%	12.2%	15.2%
净利润(百万元)	1515	1399	1685	1871	2078
(+/-)YoY(%)	5.5%	-7.7%	20.4%	11.0%	11.1%
全面摊薄 EPS(元)	0.84	0.78	0.94	1.04	1.16
毛利率(%)	44.1%	42.3%	41.7%	41.5%	41.0%
净资产收益率(%)	10.5%	9.6%	11.0%	11.7%	12.2%

资料来源:公司年报(2021-2022), HTI 备注:净利润为归属母公司所有者的净利润



表 1 中南传媒业务分项收入预测与假	设	(亿元)	
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	2022	2023E	2024E	2025E		2022	2023E	2024E	2025E
收入	124.65	136.65	153.27	176.64	毛利	52.67	57.04	63.61	72.40
发行	98.37	105.26	114.73	127.35	发行	31.09	33.79	37.98	43.43
出版	34.38	36.79	40.10	44.51	出版	12.62	13.69	15.32	17.45
物资	17.29	18.15	19.97	22.97	物资	0.79	0.83	0.91	1.05
数字出版	8.22	9.04	9.95	11.44	数字出版	2.60	2.91	3.30	3.90
印刷	10.18	11.20	12.32	14.17	印刷	2.55	2.81	3.09	3.55
金融	2.70	2.70	2.70	2.70	金融	1.24	1.24	1.24	1.24
其他	1.63	1.63	1.63	1.63	其他	1.03	1.03	1.03	1.03
内部抵消	-48.12	-48.12	-48.12	-48.12	内部抵消	0.75	0.75	0.75	0.75
成本	71.98	79.61	89.66	104.23	毛利率 (%)	42.25%	41.74%	41.50%	40.99%
发行	67.28	71.46	76.75	83.92	发行	31.61%	32.11%	33.11%	34.11%
出版	21.76	23.10	24.78	27.06	出版	36.71%	37.21%	38.21%	39.21%
物资	16.50	17.33	19.06	21.92	物资	4.57%	4.57%	4.57%	4.57%
数字出版	5.62	6.14	6.65	7.53	数字出版	31.63%	32.13%	33.13%	34.13%
印刷	7.63	8.39	9.23	10.62	印刷	25.05%	25.05%	25.05%	25.05%
金融	1.46	1.46	1.46	1.46	金融	45.93%	45.93%	45.93%	45.93%
其他	0.60	0.60	0.60	0.60	其他	63.19%	63.19%	63.19%	63.19%
内部抵消	-48.87	-48.87	-48.87	-48.87	内部抵消	-1.56%	-1.56%	-1.56%	-1.56%

资料来源: Wind, HTI

**盈利预测假设。1**)公司为行业龙头,盈利水平处于行业领先地位,关注公司数字化转型成效,出版与发行业务有望稳健增长。2)随着公司整体经营效率的提升,整体毛利率有望保持稳健。

表 2 公司可比公	<b>&amp; 2 公司可比公司盈利预测及 PE 估值表</b>								
<b></b>	代码	股价(元/股)	每股收益(元)			市盈率 (倍)			
[1] 本小	八四	规师(儿/成)	2023E	2024E	2025E	2023E	2024E	2025E	
中信出版	300788	26.95	1.15	1.37	1.59	23	20	17	
新经典	603096	17.89	1.06	1.24	1.47	17	14	12	
新华文轩	601811	13.28	1.27	1.39	1.49	10	10	9	
凤凰传媒	601928	9.85	0.90	1.00	1.09	11	10	9	
平均						15	13	12	

注: 对应为 2023 年 09 月 12 日收盘价

资料来源: Wind 一致预期, HTI

表 3 公司可比公	表 3 公司可比公司盈利预测及 PS 估值表								
简称	代码	股价(元/股)	每股销售额(元)			市销率 (倍)			
间水	八吗	规师(儿/规)	2023E	2024E	2025E	2023E	2024E	2025E	
中信出版	300788	26.95	10.80	12.09	13.52	2.5	2.2	2.0	
新经典	603096	17.89	6.20	6.92	7.69	2.9	2.6	2.3	
新华文轩	601811	13.28	9.57	10.26	10.79	1.4	1.3	1.2	
凤凰传媒	601928	9.85	5.77	6.23	6.59	1.7	1.6	1.5	
平均						2.1	1.9	1.8	

注: 对应为 2023 年 09 月 12 日收盘价 资料来源: Wind 一致预期, HTI

风险提示:数字化转型不及预期,图书消费不及预期,宏观经济疲软。



## 财务报表分析和预测

主要财务指标	2022	2023E	2024E	2025E	利润表 (百万元)	2022	2023E	2024E	2025E
毎股指标 (元)					营业总收入	12465	13665	15327	17664
每股收益	0.78	0.94	1.04	1.16	营业成本	7198	7961	8966	10423
每股净资产	8.15	8.49	8.91	9.47	毛利率%	42.3%	41.7%	41.5%	41.0%
每股经营现金流	1.13	1.09	1.22	1.59	营业税金及附加	71	78	88	101
每股股利	0.60	0.60	0.62	0.60	营业税金率%	0.6%	0.6%	0.6%	0.6%
价值评估 (倍)					营业费用	1937	2323	2535	2919
P/E	14.70	12.21	10.99	9.90	营业费用率%	15.5%	17.0%	16.5%	16.5%
P/B	1.40	1.35	1.28	1.21	管理费用	1559	1640	1900	2169
P/S	1.65	1.50	1.34	1.16	管理费用率%	12.5%	12.0%	12.4%	12.3%
EV/EBITDA	4.37	5.24	4.36	3.30	EBIT	1461	1726	1921	2135
股息率%	5.2%	5.2%	5.4%	5.2%	财务费用	-126	-109	-114	-125
盈利能力指标(%)					财务费用率%	-1.0%	-0.8%	-0.7%	-0.7%
毛利率	42.3%	41.7%	41.5%	41.0%	资产减值损失	-132	1	1	1
净利润率	11.2%	12.3%	12.2%	11.8%	投资收益	69	- 77	93	103
净资产收益率	9.6%	11.0%	11.7%	12.2%	营业利润	1528	1835	2035	2260
资产回报率	5.6%	6.5%	6.7%	6.8%	营业外收支	-18	0	0	0
投资回报率	9.1%	10.1%	10.5%	10.8%	利润总额	1510	1835	2035	2260
盈利增长(%)	3.170	10.170	10.570	10.670	EBITDA	1703	1866	2062	2276
营业收入增长率	10.0%	9.6%	12.2%	15 20/	所得税	26	33	37	42
EBIT增长率				15.2%	有效所得税率%				1.8%
	11.5%	18.2%	11.3%	11.1%		1.8%	1.8%	1.8%	
净利润增长率	-7.7%	20.4%	11.0%	11.1%	少数股东损益	85	117	128	140
<b>偿债能力指标</b>	27.00/	27.00/	20.00/	40.00/	归属母公司所有者净利润	1399	1685	1871	2078
资产负债率	37.8%	37.8%	38.9%	40.9%					
流动比率	2.44	2.35	2.28	2.17	w				
速动比率	1.57	1.52	1.50	1.46	资产负债表 (百万元)	2022	2023E	2024E	2025E
现金比率	1.26	1.22	1.20	1.17	货币资金	10858	11433	12482	14234
经营效率指标					应收账款及应收票据	1113	1220	1408	1721
应收账款周转天数	30.51	30.66	30.80	31.82	存货	1827	2020	2316	2751
存货周转天数	87.62	86.99	87.06	87.50	其它流动资产	7330	7393	7483	7612
总资产周转率	0.51	0.54	0.57	0.60	流动资产合计	21128	22066	23690	26317
固定资产周转率	9.32	10.55	12.27	14.69	长期股权投资	205	265	325	385
					固定资产	1318	1272	1226	1179
					在建工程	448	448	448	448
					无形资产	977	977	977	977
现金流量表(百万元)	2022	2023E	2024E	2025E	非流动资产合计	3691	3947	4206	4465
净利润	1399	1685	1871	2078	资产总计	24819	26013	27896	30782
少数股东损益	85	117	128	140	短期借款	276	552	828	1105
非现金支出	450	139	140	141	应付票据及应付账款	3823	4228	4762	5536
非经营收益	61	-77	-93	-103	预收账款	9	9	10	12
营运资金变动	32	97	148	593	其它流动负债	4543	4593	4780	5474
经营活动现金流	2027	1961	2193	2849	流动负债合计	8651	9383	10381	12127
资产	-424	-89	-89	-89	长期借款	0	0	0	0
投资	-337	-310	-301	-301	其它长期负债	721	459	459	459
其他	113	86	84	94	非流动负债合计	721	459	459	459
投资活动现金流	-649	-313	-306	-296	负债总计	9372	9841	10840	12585
债权募资	276	-1	276	276	实收资本	1796	1796	1796	1796
股权募资	0	0	0	0	归属于母公司所有者权益	14643	15250	16007	17008
其他	-1354	-1072	-1114	-1078	少数股东权益	804	921	1049	1189
融资活动现金流	-1078	-1073	-837	-801	负债和所有者权益合计	24819	26013	27896	30782
现金净流量	300	574	1050	1751	Service at the service of the servic				

备注: (1) 表中计算估值指标的收盘价日期为 09 月 14 日; (2) 以上各表均为简表资料来源: 公司年报 (2022), HTI



#### **APPENDIX 1**

#### Summary

#### **Key Investment Points:**

The company reported stable progress, with a 16.53% YoY rise in net profit for 23H1 at RMB 971M. Operating revenue rose by 8.23% at RMB 6.77B. In Q2, operating revenue was RMB 4.11B, and net profit was RMB 623M. Gross margin decreased by 2.41% to 41.41%.

Publishing and issue segments have grown steadily with revenue of RMB 1.6B and RMB 5.83B, respectively. The company ranked second nationally in terms of market share at 3.52%. The "Four-Dimensional Reading" series generated a revenue of RMB 242M, and political reading materials earned RMB 366M.

The company is digitalizing: the education sector focused on exam services. Mobile registrations have achieved 5.6M, a YoY growth of 0.35M. Financial divisions improved fund science configuration and management with a net profit of RMB 32.74M.

The company's cash reserves reduced by 18.52% to RMB 8.85B, due to increase in construction expenses and procurement of books and projects.

Profit forecast and valuation: We raised our target price by 5% to Rmb13.7 on 1.8x 2023 PS, and maintain the OUTPERFORM rating.

Risk warning: Digital transformation and book consumption may not meet expectations, coupled with weak macroeconomic trends.

#### 附录 APPENDIX

#### 重要信息披露

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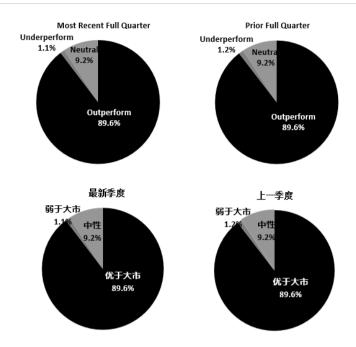
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<sup>\*</sup>在每个评级类别里投资银行客户所占的百分比。

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各地股票基准指数:日本-TOPIX,韩国-KOSPI,台湾-TAIEX,印度-Nifty100;其他所有中国概念股-MSCI China.



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	Outperform	Neutral	Underperform
		(hold)	
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IB clients*	4.7%	5.6%	10.0%

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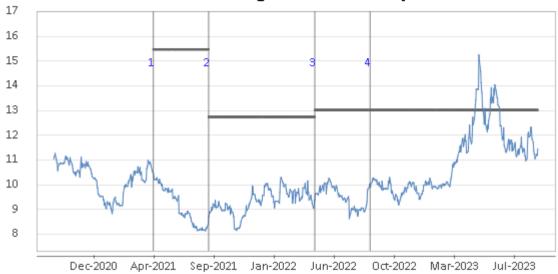
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