

新希望 New Hope Liuhe (000876 CH)

2023 年经营跟踪点评：生猪产能规模扩张短期承压，生产成本持续优化 Live Pig Production Expansion under Short-Term Pressure, and Production Costs Continue to Optimize

观点聚焦 Investment Focus

维持优于大市 Maintain OUTPERFORM

评级	优于大市 OUTPERFORM
现价	Rmb8.22
目标价	Rmb9.19
HTI ESG	1.9-1.2-3.0
E-S-G: 0-5, (Please refer to the Appendix for ESG comments)	
义利评级	A
来源: 盟浪, Reproduced by permission; no further distribution	
市值	Rmb37.37bn / US\$5.19bn
日交易额 (3 个月均值)	US\$27.61mn
发行股票数目	4,546mn
自由流通股 (%)	39%
1 年股价最高最低值	Rmb14.21-Rmb8.22

注: 现价 Rmb8.22 为 2024 年 1 月 22 日收盘价



资料来源: Factset

	1mth	3mth	12mth
绝对值	-9.7%	-17.0%	-35.8%
绝对值 (美元)	-10.3%	-15.6%	-39.5%
相对 MSCI China	-1.2%	-7.0%	-6.0%

(Rmb mn)	Dec-22A	Dec-23E	Dec-24E	Dec-25E
营业收入	141,508	138,780	158,175	176,398
(+/-)	12%	-2%	14%	12%
净利润	-1,461	-2,738	2,623	3,360
(+/-)	n.m.	n.m.	196%	28%
全面摊薄 EPS (Rmb)	-0.32	-0.60	0.58	0.74
毛利率	6.6%	3.3%	6.2%	6.2%
净资产收益率	-3.3%	-6.7%	6.0%	8.0%
市盈率	n.m.	n.m.	14	11

资料来源: 公司信息, HTI

(Please see APPENDIX 1 for English summary)

事件: 新希望发布生猪销售简报, 2023 年 12 月, 公司销售生猪 147 万头, 环比下降 12.07%, 同比下降 5.95%。商品猪销售均价为 13.06 元/kg, 环比下降 6.38%, 同比下降 30.38%。2023 全年公司销售生猪 1768 万头, 同比增长 21%, 销售收入 269 亿元, 同比下降 0.05%。

公司短期偿债压力较大, 产能规模扩张承压。 公司 2023 年生猪出栏量较目标值 1850 万头存在一定差距。目前公司的偿债压力较大, 生产规模扩张有一定的压力。公司最新能繁存栏量约 82 万头, 近期呈小幅下降趋势。2024 年公司在猪产业板块的思路调整为“降成本, 提质量, 调结构, 稳规模”。根据 2023 年 12 月 1 日公司公开纪要, 2024 年公司生猪出栏量目标调整为 1700 万头, 较原本目标 (2400 万头) 下调。

生猪养殖成本持续优化。 公司在 2023 年 11 月 30 日发布定增预案, 拟募资不超过 73.50 亿元 (含 73.50 亿元), 扣除相关发行费用后净额中 36.46 亿元用于猪场生物安全防护及数智化升级项目。公司本次猪场生物安全防护及数智化升级项目总投资额达 40.22 亿元, 旨在提升猪场生物安全防护水平及养殖效率实现降本增效。据公司披露, 2023 年 11 月公司在运营场线出栏肥猪完全成本已降至 15.6 元/公斤左右, 其中个别优秀场线完全成本降至 14.2 元/公斤, 较 1Q23 为 17.4 元/公斤的完全成本有了较大幅度优化。预计 2024 年公司完全成本可降至 15.5 元/公斤以下, 至 2024 年末降至 15 元/公斤以下。

猪价旺季不旺, 产能持续去化。 根据调研, 2023 年腌腊旺季猪肉消费量有较为明显的减少, 生猪价格旺季不旺。结合目前生猪供给量大, 及 2023 年国庆及元旦前的猪价表现, 我们预计年前的猪价反弹幅度有限, 行业或将继续亏损。参考 1H23 能繁母猪存栏量降幅较小, 且 1-3Q23 行业投苗量较高, 我们预计未来 1-2 个季度生猪供给压力仍然较大。目前看来, 能繁母猪产能去化趋势加深, 根据行业数据, 12 月规模场能繁母猪存栏量环比减少 2.02%, 同比减少 5.45%, 2023 年 12 月较 1 月能繁减少 5.30%。我们预计 2Q24 之后有望出现猪周期的底部拐点。

盈利预测与投资建议: 考虑到公司产能扩张承压, 我们预计公司 2023/24/25 年营收分别为 1388/1582/1764 亿元 (前值 1646/1888/2182 亿元), 归母净利润分别为 -27/26/34 亿元 (前值 -2.2/50/71 亿元), 对应 BVPS 为 -6.08/6.43/6.13。结合可比公司估值情况, 以及近期公司资产出售情况, 给予公司 2024 年 1.43 倍 PB, 对应目标价 9.19 元 (前值为 13.07 元基于 2024 年 12 倍 PE, 由于目前生猪养殖行业处于亏损状态, PB 估值更为合理), 维持“优于大市”评级。

风险提示: 饲料价格波动, 病疫风险, 餐饮需求不及预期。

表格 1 行业内可比公司估值情况

证券代码	可比公司	2024 年 P/B
002385.sz	大北农	1.85
002714.sz	牧原股份	2.52
300498.sz	温氏股份	3.18
	行业平均	2.52
000867.sz	新希望	1.28

资料来源: wind, HTI, 收盘价为 2024 年 1 月 22 日收盘价

表格 2 财务报表分析及盈利预测

资产负债表 (百万元)	2022	2023E	2024E	2025E	利润表 (百万元)	2022	2023E	2024E	2025E
现金及现金等价物	11512	9211	15142	16682	营业收入	141508	138780	158175	176398
应收款项	2809	1901	2167	2416	营业成本	132113	134154	148327	165378
存货净额	17901	18409	20355	22695	营业税金及附加	236	232	264	295
其他流动资产	3327	3378	3766	4182	销售费用	1720	1388	1582	1764
流动资产合计	35549	32899	41430	45975	管理费用	4678	4163	4745	5292
固定资产及在建工程	35683	29707	25020	20850	财务费用	1891	1388	1107	1235
长期股权投资	26256	26781	27317	27863	其他费用/ (-收入)	1466	58	-1030	-1045
无形资产	1864	1869	1873	1877	营业利润	-587	-2602	3180	3480
其他非流动资产	37326	37673	38097	37699	营业外净收支	-1173	-578	117	-545
非流动资产合计	101129	96030	92307	88289	利润总额	-1760	-3180	3297	2936
资产总计	136679	128929	133737	134264	所得税费用	140	159	99	88
短期借款	27019	27019	27019	27019	净利润	-1899	-3339	3198	2848
应付款项	14298	9205	10177	11801	少数股东损益	-439	-601	576	-513
其他流动负债	8452	8396	9295	10364	归母净利润	-1461	-2738	2623	3360
流动负债合计	49768	44620	46491	49184					
长期借款及应付债券	37623	37623	37623	37623	财务指标	2022	2023E	2024E	2025E
其他长期负债	5572	5572	5572	5572	盈利能力				
长期负债合计	43196	43196	43196	43196	ROE	-3.3%	-6.7%	6.0%	8.0%
负债合计	92964	87815	89687	92379	毛利率	6.6%	3.3%	6.2%	6.2%
股本	4539	4539	4539	4539	营业利润率	-0.4%	-1.9%	2.0%	2.0%
股东权益	43715	41114	44050	41885	销售净利率	-1.0%	-2.0%	1.7%	1.9%
负债和股东权益总计	136679	128929	133737	134264	成长能力				
					营业收入增长率	12.1%	-1.9%	14.0%	11.5%
现金流量表 (百万元)	2022	2023E	2024E	2025E	营业利润增长率	91.6%	343.3%	-222.2%	9.4%
净利润	-1899	-3339	3198	2848	净利润增长率	-84.8%	87.5%	-195.8%	28.1%
折旧摊销	4806	6317	4995	4471	偿债能力				
营运资金变动	2394	-4819	-743	-321	资产负债率	68.0%	68.1%	67.1%	68.8%
其他	3938	-581	591	-505	流动比	71.4%	73.7%	89.1%	93.5%
经营活动现金流	9238	-2423	8041	6492	速动比	35.5%	32.5%	45.3%	47.3%
资本支出	-5177	-525	-536	-546					
其他	1737	-448	-525	297	每股指标与估值	2022	2023E	2024E	2025E
投资活动现金流	-8234	-974	-1061	-249	每股指标				
债务融资	369	0	0	0	EPS	-0.3	-0.6	0.6	0.7
权益融资	0	0	0	0	BVPS	6.4	6.1	6.4	6.1
其他	-3084	1095	-1049	-4704	估值				
筹资活动现金流	-5487	1095	-1049	-4704	P/E	-25.5	-13.6	14.2	11.1
汇率变动	0	0	0	0	P/B	1.3	1.4	1.3	1.3
现金净增加额	-4483	-2301	5931	1539	P/S	0.3	0.3	0.2	0.2

备注：(1)表中计算估值指标的收盘价日期为1月22日；(2)以上各表均为简表
资料来源：公司年报(2022)，海通国际

Summary

Event: New Hope released a pig sales briefing, in December 2023, the company sold 1.47 million pigs, down 12.07% month-on-month, down 5.95% year on year. The average selling price of commercial pigs was 13.06 yuan /kg, down 6.38% from the previous quarter and 30.38% from the same period last year. In 2023, the company sold 17.68 million pigs in the whole year, an increase of 21%, and the sales revenue was 26.9 billion yuan, down 0.05%.

The company's short-term debt repayment pressure is greater, capacity expansion pressure. There is a certain gap between the company's pig output in 2023 and the target value of 18.5 million head. At present, the company's debt repayment pressure is relatively large, and the production scale expansion has a certain pressure. The company's latest breeding capacity is about 820,000 head, which has shown a slight downward trend recently. In 2024, the company's thinking in the pig industry sector is adjusted to "reduce costs, improve quality, adjust structure, and stabilize scale". According to the company's public minutes on December 1, 2023, the company's pig output target in 2024 was adjusted to 17 million head, which was lower than the original target (24 million head).

The cost of pig breeding has been continuously optimized. The company issued a fixed increase plan on November 30, 2023, intending to raise no more than 7.350 billion yuan (including 7.350 billion yuan), and the net amount of 3.646 billion yuan after deducting related issuance costs is used for pig farm biosafety prevention and control and digital intelligence upgrade projects. The total investment of the company's pig farm biosafety prevention and control and digital intelligence upgrade project reached 4.022 billion yuan, aiming to improve the level of pig farm biosafety prevention and control and breeding efficiency to achieve cost reduction and efficiency increase. According to the company's disclosure, in November 2023, the company's full cost of pigs in the operation of the field line has been reduced to about 15.6 yuan/kg, of which the full cost of individual excellent field line has been reduced to 14.2 yuan/kg, which has been greatly optimized compared with the full cost of 17.4 yuan/kg in 1Q23. It is expected that the company's full cost can be reduced to less than 15.5 yuan/kg in 2024, and to less than 15 yuan/kg by the end of 2024.

Pig prices are not prosperous in the peak season, and production capacity continues to go. According to the survey, pork consumption in the season of curing in 2023 has been significantly reduced, and pig prices are not prosperous in the season. Combined with the current large supply of pigs, and the performance of pig prices before the National Day and New Year's Day in 2023, we expect that the rebound of pig prices before the year will be limited, and the industry will continue to lose money. With reference to the small decline in the stock of 1H23 breeding sows and the high seeding volume in the 1-3Q23 industry, we expect the supply pressure of live pigs to remain large in the next 1-2 quarters. At present, it seems that the capacity of breeding sows to deepen the trend, according to industry data, in December, the number of large-scale breeding sows decreased by 2.02% month on month, a decrease of 5.45% year on year, and in December 2023, the capacity of breeding decreased by 5.30% compared with January. We expect to see a bottom turning point in the pig cycle after 2Q24.

Profit forecast and Investment advice: We estimate that the company's revenue in 2023/24/25 is 1388/1582/176.4 billion yuan (the previous value is 1646/1888/218.2 billion yuan), the net profit attributable to the parent is -27/26/3.4 billion yuan (the previous value is -2.2/50/7.1 billion yuan), and the corresponding BVPS is -6.08/6.43/6.13. Combined with the comparable company valuation and the recent sale of the company's assets, the company is given a "neutral" rating of 1.43 times PB in 2024, corresponding to the target price of 9.19 yuan (the previous value was 13.07 yuan, 12 times PE in 2024) with "OUTPERFORM" rating.

Risk reminder: Fluctuation in feed prices, risk of diseases and epidemics, and lower than expected demand for catering.

APPENDIX 2

ESG Comments

Environmental:

Scientific feeding

Social:

Lots of jobs

Governance:

professional management

附录 APPENDIX

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分析师股票评级

优于大市，未来12-18个月内预期相对基准指数涨幅在10%以上，基准定义如下

中性，未来12-18个月内预期相对基准指数变化不大，基准定义如下。根据FINRA/NYSE的评级分布规则，我们会将中性评级划入持有这一类别。

弱于大市，未来12-18个月内预期相对基准指数跌幅在10%以上，基准定义如下

各地股票基准指数：日本—TOPIX, 韩国—KOSPI, 台湾—TAIEX, 印度—Nifty100, 美国—SP500; 其他所有中国概念股—MSCI China.

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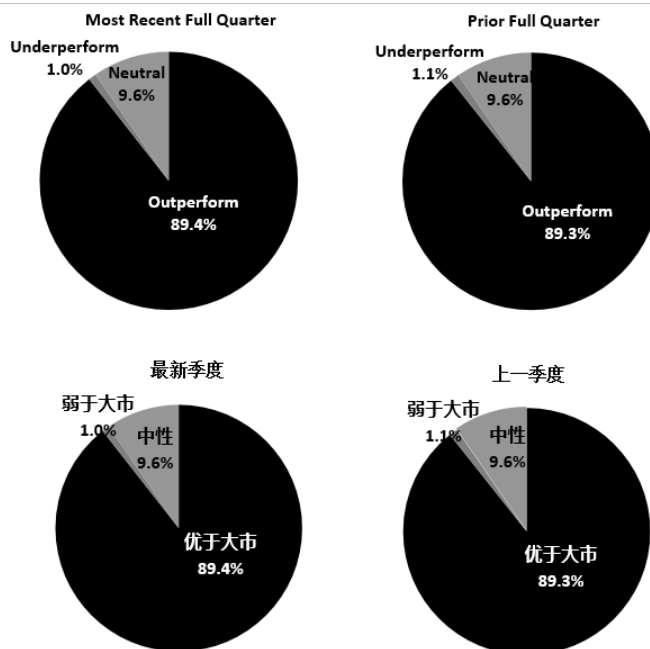
Analyst Stock Ratings

Outperform: The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

Neutral: The stock's total return over the next 12-18 months is expected to be in line with the return of its relevant broad market benchmark, as indicated below. For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category.

Underperform: The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

Benchmarks for each stock's listed region are as follows: Japan – TOPIX, Korea – KOSPI, Taiwan – TAIEX, India – Nifty100, US – SP500; for all other China-concept stocks – MSCI China.



截至 2023 年 12 月 31 日海通国际股票研究评级分布

	优于大市	中性 (持有)	弱于大市
海通国际股票研究覆盖率	89.4%	9.6%	1.0%
投资银行客户*	3.9%	5.1%	5.6%

*在每个评级类别里投资银行客户所占的百分比。

上述分布中的买入、中性和卖出分别对应我们当前优于大市、中性和落后大市评级。

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	Outperform	Neutral (hold)	Underperform
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For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category. Please note that stocks with an NR designation are not included in the table above.

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Recommendation Chart

New Hope Liuhe - 000876 CH



1. 6 Feb 2023 OUTPERFORM at 13.18 target 15.07.

2. 3 Sep 2023 OUTPERFORM at 11.7 target 13.07.

Source: Company data Bloomberg, HTI estimates