

金奥博 Shenzhen King Explorer Science And Technology (002917 CH)

国内民爆智能装备行业的龙头企业

Leading enterprise in the domestic intelligent equipment industry for civil explosives

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热点速评 Flash Analysis

(Please see APPENDIX 1 for English summary)

- 公司为国内民爆智能装备行业龙头。公司 1994 年成立, 2017 年于深交所上市。公司主营业务包括民用爆破行业智能装备、软件系统、工艺技术、关键化工原辅材、工业炸药、起爆器材、爆破一体化服务,以及各类六轴、并联和柔性协作工业机器人的应用及其解决方案。公司研究开发的高端智能成套装备通过了工信部安全生产司和科技司组织的科技成果鉴定和生产验收; 截至 23H1,公司在国内建设了 190 多条生产线。各类并联机器人和六轴多关节机器人目前在民爆、食品、军工、包装等领域已获应用。
- 积极推进民爆器材智能制造。公司在现有工业炸药包装型、现场混装型以及工业雷管装配线的装备制造基础上提质升级,研发安全性更高的生产设备,通过机器人换人、视觉监测系统、智能数字孪生技术,进一步降低危险工房操作人员数量,实现全线的自动化、智能化和无(少)人化生产。公司积极开拓环保节能领域业务,积极参与火工品和民爆领域"黑灯工厂"建设。在智慧云板块,公司将继续发挥公司在民爆行业信息化的领先优势,利用工业互联网、大数据、数字孪生等技术手段,建立健全企业智能网络监管和应急管理平台。
- 优化整合科研生产资源,产业链有效延伸。公司并购重组了江苏天明化工、山东圣世达、京煤集团有关民爆资产及山东泰山民爆等民爆生产企业,目前合计拥有工业炸药年许可生产能力 11.5 万吨,数码电子雷管年许可生产能力 8522 万发,以及保留导爆管雷管、工业电雷管年许可生产能力 4000 万发用于出口。公司利用集团智能装备和工艺技术优势赋能下属子公司,对产线进行升级改造。公司建立电子雷管产能规模优势,实现扩能扩产,截至 2023 年 12 月,泰山民爆第一期和第二期生产线改造建设已通过验收正式投产。
- 拓展精细化工板块。公司综合引进消化吸收国际先进的乳化剂和复合油相生产工艺技术,为民爆器材生产企业 提供生产工业炸药所需的多种规格和品种的一体化复合油相、乳化剂、复合乳化剂、新型高分子乳化剂和复合 蜡等关键原辅材料; 凭借技术和质量优势,已逐步拓展表面活性剂在石化、纺织、印染等领域的应用。
- **有序推进军工相关订单**。公司中标某军工企业销毁装备两个采购项目,进入了拆弹设备领域;另外,研制的自动筛分系统已经完成了功能测试,迈入火药装备领域。公司将高效的智能制造装备和信息技术结合运用到军工装备行业,发挥整体解决方案优势及系统集成能力,实现智能化、人机隔离、少人化/无人化的目标。
- 响应国家"一带一路"战略,积极拓展海外市场。公司在海外市场包括俄罗斯、阿尔及利亚、乌干达、蒙古、越南、缅甸、尼泊尔、老挝、塔吉克斯坦、乌兹别克斯坦、拉脱维亚、几内亚等国家地区承建了 20 多条生产线,在国内外民爆行业打造了良好的品牌影响力和服务信誉。公司正在积极推进和深化开展国际合作,相关海外工程项目正在实施中。公司充分利用集团资源优势对天津泰克顿进行赋能,创新业务模式,通过多渠道、多措施进一步拓展海外市场,出口包括生产线装备、工艺技术、化工原材料、民爆器材和爆破综合服务等业务。
- 风险提示:安全生产风险;产业链延伸和扩张风险;宏观经济波动风险。

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图 1 公司股权结构图 (截至 2023 年三季报)



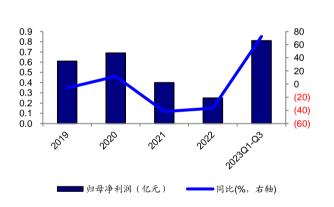
资料来源: wind, 海通国际整理

2019-2022 年公司实现营收分别为 4.5、6.3、8.2、11.9 亿元,分别同比+8%、+40%、+29%和+46%。2019-2022 年公司实现归母净利润分别为 0.6、0.7、0.4、0.3 亿元,分别同比-6%、+12%、-42%和-37%。

图1 公司 2019-2023Q3 年营收及其增速

2023Q1-Q3 ■ 营业总收入(亿元) 同比(%,右轴)

图2 公司 2019-2023Q3 年归母净利润及其增速



资料来源: WIND, HTI 资料来源: WIND, HTI

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APPENDIX 1

Summary

The company is a leading player in the domestic intelligent equipment industry for civil explosives. The company was established in 1994 and was listed on the Shenzhen Stock Exchange in 2017. The company's main business includes intelligent equipment, software systems, process technology, key chemical raw materials, industrial explosives, detonating equipment, integrated blasting services in the civil blasting industry, as well as the application and solutions of various six axis, parallel, and flexible collaborative industrial robots. The high-end intelligent complete equipment developed by the company has passed the scientific and technological achievement appraisal and production acceptance organized by the Safety Production Department and the Science and Technology Department of the Ministry of Industry and Information Technology; As of 23H1, the company has built over 190 production lines in China. Various types of parallel robots and six axis multi joint robots have been applied in fields such as civil explosives, food, military industry, and packaging.

Actively promote the intelligent manufacturing of civil explosive materials. On the basis of the existing equipment manufacturing for industrial explosive packaging, on-site mixed loading, and industrial detonator assembly lines, the company has upgraded and developed production equipment with higher safety. Through robot replacement, visual monitoring systems, and intelligent digital twin technology, the number of dangerous workshop operators has been further reduced, achieving automation, intelligence, and unmanned (less) production throughout the entire line. The company actively expands its business in the field of environmental protection and energy conservation, and actively participates in the construction of "black light factories" in the fields of initiating explosive devices and civil explosives. In the smart cloud sector, the company will continue to leverage its leading advantage in information technology in the civil explosive industry, utilizing industrial internet, big data, digital twins and other technological means to establish and improve an enterprise intelligent network supervision and emergency management platform.

Optimize and integrate scientific research and production resources, and effectively extend the industrial chain. The company has acquired and restructured civil explosive assets related to Jiangsu Tianming Chemical, Shandong Shengshida, and Jingmei Group, as well as civil explosive production enterprises such as Shandong Taishan. Currently, it has a total annual licensed production capacity of 115000 tons of industrial explosives, an annual licensed production capacity of 85.22 million digital electronic detonators, and a reserved annual licensed production capacity of 40 million detonators and industrial electric detonators for export. The company utilizes the advantages of the group's intelligent equipment and process technology to empower its subsidiaries and upgrade and transform their production lines. The company has established a production capacity advantage for electronic detonators and achieved capacity expansion. As of December 2023, the renovation and construction of the first and second production lines of Taishan Civil Explosives have passed the acceptance and been officially put into operation.

Expand the fine chemical industry sector. The company comprehensively introduces and absorbs international advanced emulsifiers and composite oil phase production technology, providing key raw and auxiliary materials such as integrated composite oil phase, emulsifier, composite emulsifier, new polymer emulsifier, and composite wax required for the production of industrial explosives for civil explosive equipment production enterprises in various specifications and varieties; With technological and quality advantages, the application of surfactants in fields such as petrochemicals, textiles, and printing and dyeing has gradually been expanded.

Orderly promote military related orders. The company won the bid for two procurement projects for the destruction of equipment by a military industrial enterprise and entered the field of bomb disposal equipment; In addition, the developed automatic screening system has completed functional testing and entered the field of gunpowder equipment. The company will combine efficient intelligent manufacturing equipment and information technology to apply to the military equipment industry, leverage the advantages of overall solutions and system integration capabilities, and achieve the goals of intelligence, human-machine isolation, and low human/unmanned operation.

In response to the national "Belt and Road" strategy, actively expand overseas markets. The company has constructed more than 20 production lines in overseas markets, including Russia, Algeria, Uganda, Mongolia, Vietnam, Myanmar, Nepal, Laos, Tajikistan, Uzbekistan, Latvia, Guinea, and other countries and regions, and has built a good brand influence and service reputation in the domestic and foreign civil explosive industry. The company is actively promoting and deepening international cooperation, and related overseas engineering projects are being implemented. The company fully utilizes the advantages of the group's resources to empower Tianjin Tekton, innovate its business model, and further expand overseas markets through multiple channels and measures. Its exports include production line equipment, process technology, chemical raw materials, civil explosive equipment, and comprehensive blasting services.



Risks: Safety production risks; Risks of industrial chain extension and expansion; Macroeconomic volatility risk.



APPENDIX 2

ESG Comments

Environmental:

提倡科学环保、节能减排,倡导绿色环保,积极践行环境责任

Social:

创新为金,融全球智力"为发展战略,以"国际化、专业化、精品化"为发展目标

Governance:

荣膺"2023年广东省制造业企业500强"榜单



附录 APPENDIX

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分析师股票评级

优于大市,未来 12-18 个月内预期相对基准指数涨幅在 10%以上,基准定义如下

中性,未来 12-18 个月内预期相对基准指数变化不大,基准定义如下。根据 FINRA/NYSE 的评级分布规则,我们会将中性评级划入持有这一类别。

弱于大市,未来 12-18 个月内预期相对基准指数跌幅在 10%以上,基准定义如 下

各地股票基准指数:日本-TOPIX, 韩国-KOSPI, 台湾-TAIEX, 印度-Nifty100, 美 国-SP500; 其他所有中国概念股-MSCI China.

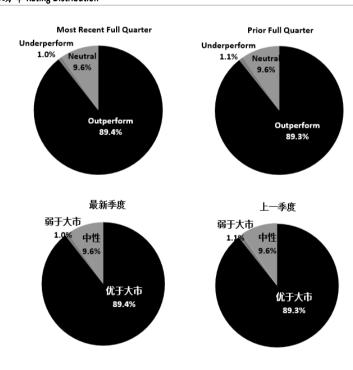
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Analyst Stock Ratings

Outperform: The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

评级分布 Rating Distribution





Neutral: The stock's total return over the next 12-18 months is expected to be in line with the return of its relevant broad market benchmark, as indicated below. For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category.

Underperform: The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

Benchmarks for each stock's listed region are as follows: Japan – TOPIX, Korea – KOSPI, Taiwan – TAIEX, India – Nifty100, US – SP500; for all other China-concept stocks – MSCI China.

截至 2023 年 12 月 31 日海通国际股票研究评级分布

M7 2020 15 /1 31 4 4 4 4 11/1/16	优于大市	中性 (持有)	弱于大市
海通国际股票研究覆盖率	89.4%	9.6%	1.0%
投资银行客户*	3.9%	5.1%	5.6%

^{*}在每个评级类别里投资银行客户所占的百分比。

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买入,未来12-18个月内预期相对基准指数涨幅在10%以上,基准定义如下

中性,未来12-18个月内预期相对基准指数变化不大,基准定义如下。根据 FINRA/NYSE 的评级分布规则,我们会将中性评级划入持有这一类别。

卖出,未来12-18个月内预期相对基准指数跌幅在10%以上,基准定义如下

各地股票基准指数: 日本-TOPIX,韩国-KOSPI,台湾-TAIEX,印度-Nifty100;其他所有中国概念股-MSCI China.

Haitong International Equity Research Ratings Distribution, as of December 31, 2023

	Outperform	Neutral	Underperform
		(hold)	
HTI Equity Research Coverage	89.4%	9.6%	1.0%
IB clients*	3.9%	5.1%	5.6%

^{*}Percentage of investment banking clients in each rating category.

BUY, Neutral, and SELL in the above distribution correspond to our current ratings of Outperform, Neutral, and Underperform.

For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category. Please note that stocks with an NR designation are not included in the table above.

Previous rating system definitions (until 30 Jun 2020):

BUY: The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

NEUTRAL: The stock's total return over the next 12-18 months is expected to be in line with the return of its relevant broad market benchmark, as indicated below. For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category.

SELL: The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

Benchmarks for each stock's listed region are as follows: Japan - TOPIX, Korea - KOSPI, Taiwan - TAIEX, India - Nifty100; for all other China-concept stocks - MSCI China.

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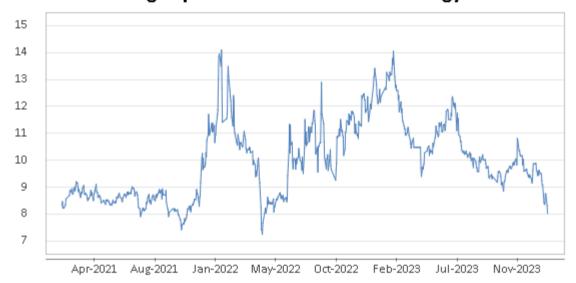
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Recommendation Chart

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Source: Company data Bloomberg, HTI estimates