

华恒生物 (688639) 公司季报点评

688639 CH Anhui Huaheng Biological Eng ineering Rating: OUTPERFORM Target Price: Rmb138.25

Wei Liu wei.liu@htisec.com

Huaichao Zhuang hc.zhuang@htisec.com

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# 23 年归母净利润同比+40.32%, 24Q1 归母净利润同比+6.62%

# 投资要点:

- 23 年归母净利润同比+40.32%, 24Q1 归母净利润同比+6.62%。2023 年, 公司实现营业收入 19.38 亿元, 同比+36.63%; 实现归母净利润 4.49 亿元, 同比+40.32%; 实现扣非净利润 4.38 亿元, 同比+44.28%。2023Q4, 公司实现营业收入 5.74 亿元, 同比+32%, 环比+12%; 实现归母净利润 1.29 亿元, 同比+25%, 环比 0%; 实现扣非净利润 1.23 亿元, 同比+22%, 环比-2%。公司 2023 年合计拟派发现金红利 1.41 亿元(含税), 占归母净利润的比例为 31.47%。2024Q1, 公司实现营业收入 5.01 亿元, 同比+25%, 环比-13%; 实现归母净利润 8657.41 万元, 同比+7%, 环比-33%; 实现扣非净利润 8591.07 万元, 同比+10%, 环比-30%。
- 持续加强研发投入,打造高效开放式研发体系。2023年,公司持续加大研发投入,引进高端研发人才,完善公司合成生物研发平台建设,致力于打造国际领先的技术研发中心。在组织架构和研发体系的构建方面,公司通过优化研究院组织结构和建立高效的研发管理体系,确保资源的有效配置和研发项目的顺利推进,华恒合成生物研究院建立了三大核心研发及研发管理中心/平台,分别是系统与合成生物中心、发酵与酶工程中心和知识产权中心。2023年,公司新申请发明专利42项,新增申请实用新型专利9项。
- 高质量推进新产品项目建设,扩充公司产品矩阵。2023年,公司按计划推进建设赤峰基地年产5万吨生物基丁二酸及生物基产品原料生产基地项目和年产5万吨的生物基1,3-丙二醇建设项目,秦皇岛基地建设年产5万吨生物基苹果酸建设项目。2024年上述项目均可实现连续量产。公司产品技术也将从氨基酸、维生素等扩充到生物基新材料单体,进一步打开公司业务增长空间。
- 推动国际化发展战略,提升服务全球客户能力。2023年,公司持续推动国际化发展战略,继续升级原有营销组织体系,进一步提升公司整体产品规划和产品能力,优化客户区域销售管理。公司通过细化市场分析和销售策略,强化了对客户区域销售管理的掌控。公司积极招募具有当地市场经验的海外销售人才,满足不同地域市场的特定需求,提升公司对国际市场的洞察力。
- 启动卓越制造项目,建设一流生物制造能力。2023 年,公司启动生产基地卓越制造(HPAM)项目,引入目前世界最先进的运营管理系统 WCM(World Class Manufacturing),自项目启动以来,公司特别组建了外部专业咨询机构与内部专家团队,积极整合资源,优化系统,快速在公司旗下的四大生产基地全面推广,目前已初步建立了华恒卓越智能制造体系。
- **盈利预测**。我们预计公司 2024-2026 年归母净利润分别为 6.23、8.50 和 11.45 亿元。参考同行业公司,我们给予公司 2024 年 35 倍 PE (原为 34x),对应目标价 138.25 元 (+2%),维持"优于大市"评级。
- 风险提示。宏观经济周期;安全生产预期;原材料价格波动。

## 主要财务数据及预测

	2022	2023	2024E	2025E	2026E
营业收入 (百万元)	1419	1938	2633	3418	4638
(+/-)YoY(%)	48.7%	36.6%	35.8%	29.8%	35.7%
净利润 (百万元)	320	449	623	850	1145
(+/-)YoY(%)	90.2%	40.3%	38.7%	36.4%	34.7%
全面摊薄 EPS(元)	2.03	2.85	3.95	5.39	7.27
毛利率(%)	38.7%	40.5%	40.7%	40.5%	40.2%
净资产收益率(%)	21.6%	24.6%	25.6%	25.8%	25.8%

资料来源:公司年报 (2022-2023),HTI 备注:净利润为归属母公司所有者的净利润



## 盈利假设:

收入:根据《山海关临港经济开发区华恒生物年产5万吨生物基苹果酸生产建设项目正式开工》,苹果酸项目全部建设完成后预计年收入10亿元。根据《安徽华恒生物科技股份有限公司2022年度向特定对象发行A股股票募集资金使用可行性分析报告》,建设期30个月。根据河北新闻网,2023年4月,年产5万吨生物基苹果酸正式开工,预计2025年10月建成,我们预计2025-2026年苹果酸项目收入分别为1.5亿元和6.0亿元。

产量: 1) 氨基酸产品: 假设 24-26 年产量增速为 0。2) 生物基丁二酸及其生物基产品: 根据中化新网, 2024 年 3 月, 公司年产 5 万吨生物基丁二酸项目生产线实现高品质连续生产, 假设 24-26 年产能利用率分别为 65%、90%和 92%。3) 1,3 丙二醇: 根据中化新网, 2024 年 3 月, 公司年产 5 万吨 1,3 丁二醇项目生产线实现高品质连续生产, 假设 24-26 年产能利用率分别为 65%、90%和 92%。

产销率假设:根据 23 年产销率,假设氨基酸产品 24-26 年产销率为 100%。假设生物基丁二酸及其生物基产品 24-26 年产销率为 100%,假设 1,3 丙二醇 24-26 年产销率为 100%。

**价格假设:** 1) 氨基酸产品:根据 23 年价格,假设 24-26 年价格为 1.90 万元/吨。2) 生物基丁二酸及其生物基产品:根据生意社 2024 年 4 月 10 日价格,假设 24-26 年价格为 1.60 万元/吨。3)1,3 丙二醇:根据生意社 2024 年 4 月 25 日价格,假设 24-26 年价格为 2.90 万元/吨。

毛利率假设: 1) 氨基酸产品:根据 2022-2023 年平均毛利率为 42.85%,假设 24-26 年毛利率为 43%。2) 维生素产品:根据 23 年平均毛利率,假设 24-26 年毛利率分别为 55%。3) 生物基丁二酸及其生物基产品:根据《安徽华恒生物科技股份有限公司 2022 年度向特定对象发行 A 股股票募集资金使用可行性分析报告》,丁二酸工艺和氨基酸有相同性,假设毛利率和氨基酸产品一致,假设 24-26 年毛利率为 43%。4) 1,3 丙二醇:根据华经产业研究院,1,3 丙二醇净利率为 20%,根据公司毛利率和净利率差,假设 24-26 年毛利率为 37.3%。5) 苹果酸:根据《安徽华恒生物科技股份有限公司 2022 年度向特定对象发行 A 股股票募集资金使用可行性分析报告》,苹果酸的关键技术、生产设备、工艺流程方面与公司现有氨基酸产品相似,假设毛利率和氨基酸产品一致,假设 24-26 年毛利率为 43%。6) 其他业务:根据 23 年平均毛利率,假设 24-26 年毛利率分别为 12%。



项目	2023	2024E	2025E	2026E
总收入(百万元)	1938.27	2632.77	3417.77	4637.77
总成本(百万元)	1152.96	1562.04	2034.29	2772.66
总毛利率	40.52%	40.67%	40.48%	40.22%
氨基酸产品				
收入(百万元)	1465.13	1494.63	1494.63	1494.63
成本 (百万元)	830.50	851.94	851.94	851.94
毛利率	43.32%	43.00%	43.00%	43.00%
维生素产品				
收入 (百万元)	217.62	217.62	217.62	217.62
成本 (百万元)	97.71	97.93	97.93	97.93
毛利率	55.10%	55.00%	55.00%	55.00%
物基丁二酸及其生物基产品				
收入(百万元)		520.00	720.00	736.00
成本 (百万元)		296.40	410.40	419.52
毛利率		43.00%	43.00%	43.00%
1,3 丙二醇				
收入(百万元)		145.00	580.00	1334.00
成本 (百万元)		90.92	363.66	836.42
毛利率		37.30%	37.30%	37.30%
苹果酸				
收入(百万元)			150.00	600.00
成本 (百万元)			85.50	342.00
毛利率			43.00%	43.00%
其他业务				
收入(百万元)	255.52	255.52	255.52	255.52
成本 (百万元)	224.75	224.86	224.86	224.86
毛利率	12.04%	12.00%	12.00%	12.00%

资料来源: WIND, 公司年报, HTI

表 2 可比上市公	司估值比较								
股票代码 公司名	公司名称	股价(元) -		EPS (元)			PE (倍)		
及示代码	公司石孙		2023	2024E	2025E	2023	2024E	2025E	
688065	凯赛生物	43.51	0.63	1.12	1.65	87	39	26	
688363	华熙生物	61.08	1.22	2.03	2.49	55	29	24	
	均值					71	34	25	

资料来源: Wind, HTI, 股价为 2024 年 4 月 26 日收盘价, 2023 年 EPS 为实际值, 2024-2025 年每股收益均为 Wind 一致预期



# 财务报表分析和预测

主要财务指标	2023	2024E	2025E	2026E	利润表 (百万元)	2023	2024E	2025E	2026E
毎股指标 (元)				<del></del>	营业总收入	1938	2633	3418	4638
每股收益	2.85	3.95	5.39	7.27	营业成本	1153	1562	2034	2773
每股净资产	11.60	15.47	20.87	28.13	毛利率%	40.5%	40.7%	40.5%	40.2%
每股经营现金流	1.91	2.84	8.74	6.48	营业税金及附加	11	14	19	26
每股股利	0.90	0.00	0.00	0.00	营业税金率%	0.6%	0.6%	0.6%	0.6%
价值评估(倍)					营业费用	50	66	89	121
P/E	37.72	27.19	19.93	14.80	营业费用率%	2.6%	2.5%	2.6%	2.6%
P/B	9.27	6.95	5.15	3.82	管理费用	122	158	169	232
P/S	8.74	6.43	4.96	3.65	管理费用率%	6.3%	6.0%	4.9%	5.0%
EV/EBITDA	33.96	20.86	14.93	11.17	EBIT	511	723	984	1306
股息率%	0.8%	0.0%	0.0%	0.0%	财务费用	3	21	24	18
盈利能力指标(%)					财务费用率%	0.2%	0.8%	0.7%	0.4%
毛利率	40.5%	40.7%	40.5%	40.2%	资产减值损失	-3	0	0	0
净利润率	23.2%	23.7%	24.9%	24.7%	投资收益	3	3	3	5
净资产收益率	24.6%	25.6%	25.8%	25.8%	营业利润	511	704	964	1293
资产回报率	11.3%	13.9%	14.6%	16.2%	营业外收支	-5	3	0	0
投资回报率	14.7%	17.3%	19.1%	20.4%	利润总额	506	707	964	1293
盈利增长 (%)					EBITDA	610	868	1173	1532
营业收入增长率	36.6%	35.8%	29.8%	35.7%	所得税	60	84	114	149
EBIT 增长率	56.0%	41.3%	36.2%	32.8%	有效所得税率%	11.8%	11.9%	11.8%	11.5%
净利润增长率	40.3%	38.7%	36.4%	34.7%	少数股东损益	-2	0	0	0
偿债能力指标					归属母公司所有者净利润	449	623	850	1145
资产负债率	54.0%	45.6%	43.5%	37.3%					
流动比率	0.63	0.64	0.86	1.23					
速动比率	0.41	0.41	0.62	0.96	资产负债表 (百万元)	2023	2024E	2025E	2026E
现金比率	0.21	0.04	0.33	0.49	货币资金	353	68	674	1075
经营效率指标					应收账款及应收票据	304	544	557	937
应收账款周转天数	47.00	47.00	47.00	47.00	存货	226	207	358	413
存货周转天数	56.51	50.00	50.00	50.00	其它流动资产	166	184	197	237
总资产周转率	0.65	0.62	0.66	0.72	流动资产合计	1050	1004	1786	2662
固定资产周转率	2.09	2.21	2.36	2.68	长期股权投资	0	0	0	0
					固定资产	1092	1288	1609	1853
					在建工程	1529	1887	2126	2257
					无形资产	86	86	86	86
现金流量表(百万元)	2023	2024E	2025E	2026E	非流动资产合计	2920	3475	4036	4410
净利润	449	623	850	1145	资产总计	3970	4478	5821	7071
少数股东损益	-2	0	0	0	短期借款	915	915	915	915
非现金支出	102	146	189	226	应付票据及应付账款	589	452	904	945
非经营收益	13	19	21	20	预收账款	0	0	0	0
营运资金变动	-260	-341	317	-369	其它流动负债	172	206	248	313
经营活动现金流	301	447	1376	1021	流动负债合计	1676	1574	2067	2172
资产	-1263	-697	-750	-600	长期借款	305	305	305	305
投资	128	0	0	0	其它长期负债	163	163	163	163
其他	8	3	3	5	非流动负债合计	468	468	468	468
投资活动现金流	-1127	-695	-747	-595	负债总计	2145	2042	2535	2641
债权募资	1166	0	0	0	实收资本	158	158	158	158
股权募资	7	-12	0	0	归属于母公司所有者权益	1827	2438	3287	4432
其他	-148	-24	-24	-24	少数股东权益	-1	-1	-1	-1
融资活动现金流	1025	-37	-24	-24	负债和所有者权益合计	3970	4478	5821	7071
现金净流量	206	-285	605	401	22.00 ( ) () () () () ()				<del>-</del>

备注: (1) 表中计算估值指标的收盘价日期为 04 月 26 日; (2) 以上各表均为简表资料来源: 公司年报(2023), HTI



#### **APPENDIX 1**

#### Summary

### **Investment Highlights:**

In 2023, the Company's net profit attributable to shareholders (NPAtS) increased by 40.32% year-over-year (YoY), and in Q1 2024, it grew by 6.62% YoY. The Company achieved a Revenue of RMB 1.94 billion in 2023, up 36.63% YoY, with a NPAtS of RMB 449 million, up 40.32% YoY, and a recurring NPAtS of RMB 438 million, up 44.28% YoY. In Q4 2023, Revenue reached RMB 574 million, up 32% YoY; NPAtS was RMB 129 million, up 25% YoY. The Company plans to distribute cash dividends totaling RMB 141 million in 2023, 31.47% of NPAtS. In Q1 2024, Revenue was RMB 501 million, up 25% YoY; NPAtS was RMB 86.57 million, up 7% YoY.

Continued investment in R&D has led to an efficient, open R&D system. In 2023, the Company increased R&D spending, attracting top talent and improving its synthetic biology platform, aiming to become a leading international R&D center. It filed for 42 new invention patents and 9 new utility patents in 2023.

The Company is advancing the construction of new product projects, expanding its product matrix. In 2023, it progressed with construction projects for bio-based products, with all projects expected to achieve continuous mass production in 2024.

The Company is advancing its internationalization strategy to better serve global customers. In 2023, it refined its marketing organization and sales management, recruiting overseas sales talent with local market experience to enhance its international market insights.

The Company has launched an excellence in manufacturing initiative, adopting the world's most advanced operational management system, WCM (World Class Manufacturing), to build top-tier biomanufacturing capabilities.

Earnings Forecast: We project the Company's NPAtS for 2024-2026 to be RMB 623 million, RMB 850 million, and RMB 1.145 billion, respectively. Based on industry peers, we maintain a target price of RMB 138.25 for 2024, with an 'Outperform' rating.

Risk Warning: Economic cycle; safety production expectations; raw materials price volatility.

### 附录 APPFNDIX

#### 重要信息披露

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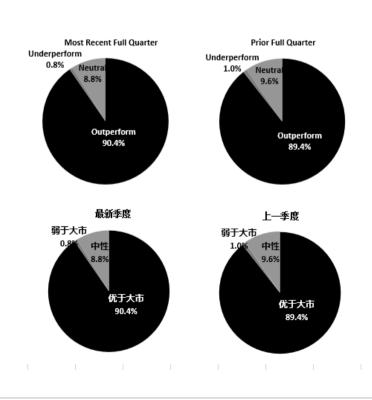
弱于大市,未来 12-18 个月内预期相对基准指数跌幅在 10%以上,基准定义如下

各地股票基准指数:日本 – TOPIX, 韩国 – KOSPI, 台湾 – TAIEX, 印度 – Nifty100, 美国 – SP500;其他所有中国概念股 – MSCI China.

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**Outperform:** The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

**Neutral:** The stock's total return over the next 12-18 months is expected to be in line with the return of its relevant broad market benchmark, as indicated below. For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category.

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Benchmarks for each stock's listed region are as follows: Japan – TOPIX, Korea – KOSPI, Taiwan – TAIEX, India – Nifty100, US – SP500; for all other China-concept stocks – MSCI China.

# 截至 2024 年 3 月 31 日海通国际股票研究评级分布

	优于大市	<b>中性</b> (持有)	弱于大市
海通国际股票研究覆盖率	90.4%	8.8%	0.8%
投资银行客户*	3.3%	4.9%	0.0%

<sup>\*</sup>在每个评级类别里投资银行客户所占的百分比。

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买入, 未来 12-18 个月内预期相对基准指数涨幅在 10%以上, 基准定义如下

中性,未来12-18个月内预期相对基准指数变化不大,基准定义如下。根据 FINRA/NYSE 的评级分布规则,我们会将中性评级划入持有这一类别。

卖出, 未来 12-18 个月内预期相对基准指数跌幅在 10%以上, 基准定义如下

各地股票基准指数:日本-TOPIX,韩国-KOSPI,台湾-TAIEX,印度-Nifty100;其他所有中国概念股-MSCI China.

## Haitong International Equity Research Ratings Distribution, as of March 31, 2024

	Outperform	Neutral	Underperform
		(hold)	
HTI Equity Research Coverage	90.4%	8.8%	0.8%
IB clients*	3.3%	4.9%	0.0%

<sup>\*</sup>Percentage of investment banking clients in each rating category.

BUY, Neutral, and SELL in the above distribution correspond to our current ratings of Outperform, Neutral, and Underperform.

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BUY: The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

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SELL: The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

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研究机构名称: Haitong Securities India Private Limited

SEBI 研究分析师注册号: INH000002590

地址: 1203A, Floor 12A, Tower 2A, One World Center

841 Senapati Bapat Marg, Elphinstone Road, Mumbai 400 013, India

CIN U74140MH2011FTC224070

电话: +91 22 43156800 传真:+91 22 24216327

合规和申诉办公室联系人: Prasanna Chandwaskar; 电话: +91 22 43156803; 电子邮箱: prasanna.chandwaskar@htisec.com

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Name of the entity: Haitong Securities India Private Limited

SEBI Research Analyst Registration Number: INH000002590

Address: 1203A, Floor 12A, Tower 2A, One World Center

841 Senapati Bapat Marg, Elphinstone Road, Mumbai 400 013, India

CIN U74140MH2011FTC224070

Ph: +91 22 43156800 Fax:+91 22 24216327

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# Anhui Huaheng Biological Engineering - 688639 CH



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- 2. 17 Nov 2021 OUTPERFORM at 68.59 target 82.5.
- 3. 20 Aug 2022 OUTPERFORM at 148.1 target 178.78.
- 4. 13 Dec 2022 OUTPERFORM at 144.66 target 171.60.
- 5. 2 Mar 2023 OUTPERFORM at 170.0 target 216.58.
- 6. 30 Apr 2023 OUTPERFORM at 156.38 target 197.47.
- 7. 28 Aug 2023 OUTPERFORM at 92.0 target 136.19.
- 8. 26 Oct 2023 OUTPERFORM at 92.68 target 136.19.
- 9. 26 Feb 2024 OUTPERFORM at 108.57 target 135.57.
- 1.45-for-1 split implemented on 31 May 2023