

三角轮胎(601163)公司季报点评

601163 CH Triangle Tyre Rating: OUTPERFORM Target Price: Rmb22.08

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23 年扣非净利润同比+117.37%, 24Q1 扣非净利润同比+34.47%

投资要点:

- 23 年归母净利润同比+117.37%, 24Q1 扣非净利润同比+34.47%。2023 年公司实现营收 104.22 亿元,同比+13.03%;实现归母净利润 13.96 亿元,同比+89.29%;实现扣非净利润 11.78 亿元,同比+117.37%。2023Q4,公司实现营收 25.52 亿元,同比+5.65%;实现归母净利润 3.39 亿元,同比+26.70%;实现扣非净利润 2.87 亿元,同比+31.96%。2024Q1,公司实现营收 23.85 亿元,同比-2.93%;实现归母净利润 2.94 亿元,同比+26.92%;实现扣非净利润 2.42 亿元,同比+34.47%。2023 年公司合计拟派发现金红利 5.36 亿元(含税),现金红利总额占 2023 年归母净利润的 38.39%。
- 23 年业绩实现大幅增长,主要受益于以下几方面因素: 1、2023 年以来国内经济活动、交通与物流等恢复正常化、汽车产销增长及外贸需求持续旺盛,公司轮胎产品销量增长明显。2、在市场需求恢复、增长,以及公司品牌的有力支撑下,产品价格保持稳定。3、轮胎主要原材料市场价格震荡下行,同比回落,成本压力缓解。4、轮胎产品盈利能力增强,商用车胎、乘用车胎盈利上升,工程子午胎、巨胎等高附加值产品保持较高盈利水平,利润贡献突出。
- 公司实现新技术、新材料、新工艺的创新。2023 年,公司通过新设计、新材料及新工艺的研发创新与应用,有力提升了产品性能、提升了开发效率,降低了能耗。乘用车胎轮廓预测上,实现高精度预测,摆脱了对于经验的依赖;商用车胎、乘用车胎设计开发中大幅提高 ST 和 UT 等高强度钢丝、钢丝帘线的应用比例及范围,产品性能显著提高,产品重量和能耗有效降低;采用新的硫化工艺,降低商用车胎、子午工程胎的能耗水平;扩大新型材料在工程胎上的应用,轮胎平均使用寿命提升 10%以上;形成静音棉轮胎成套开发技术并具备批量生产条件。
- 公司推动品牌建设。2023 年公司继续投放高铁广告,杭州亚运专列开行,杭州东站、杭州南站、杭州站等六地高铁站站内广告进一步延伸了三角轮胎的品牌传播;助力德国 Triangle Schwerin 帆船队扬帆 20er Jollenkreuzer 级帆船赛;冠名"三角轮胎杯"2023 年中国•威海超级铁人三项系列赛,持续提升"三角"品牌影响力;在国内外深入拓展"威力斯通""百路达""DIAMONDBACK""SAPPHIRE"等副品牌的区域市场和终端渠道;参加第 133、134 届中国进出口商品交易会、美国、意大利、德国、中东、拉丁美洲等国家或地区以及 Latakko会议、国际橡胶会议等国际国内展会,在欧洲匈牙利等地举办新产品推介活动,产品获得广泛关注和客户的青睐。
- 盈利预测。我们预计 2024-2026 年公司归母净利润分别为 14.74、16.22、19.82 亿元(24-25 年原预测为 12.98、14.28 亿元)。参考同行业可比公司估值,我们认为合理估值为 2024 年 12 倍 PE,对应目标价 22.08 元(原目标价 18.38 元基于 2023 年 12.5x 市盈率, +20%),维持"优于大市"评级。
- 风险提示。贸易摩擦; 国际贸易和技术壁垒升级; 原材料价格大幅波动。

主要财务数据及预测

	2022	2023	2024E	2025E	2026E
营业收入(百万元)	9220	10422	10210	10430	11092
(+/-)YoY(%)	3.0%	13.0%	-2.0%	2.2%	6.3%
净利润 (百万元)	738	1396	1474	1622	1982
(+/-)YoY(%)	22.9%	89.3%	5.6%	10.1%	22.1%
全面摊薄 EPS(元)	0.92	1.75	1.84	2.03	2.48
毛利率(%)	14.8%	21.5%	21.5%	22.5%	23.4%
净资产收益率(%)	6.3%	10.8%	10.3%	10.2%	11.0%

资料来源:公司年报(2022-2023), HTI 备注:净利润为归属母公司所有者的净利润



盈利预测:

价格:根据23年轮胎价格,假设24-26年轮胎价格为410元/条。

产能利用率:根据全球轮胎市场持续增长,我们判断产能利用率逐步提升,假设24-26年产能利用率分别为92%、94%和100%。

产销率:根据23年轮胎产销率,假设轮胎24-26年产销率为100%。

毛利率: 1) 轮胎:根据产品能耗降低,我们判断毛利率逐步提升,假设 24-26 年毛利率分别为 21、22%和 23%。2) 运输业务:根据 23 年毛利率,假设 24-26 年毛利率为 1%; 3) 其他业务:根据 23 年毛利率,假设 24-26 年毛利率为 98%。

表 1 三角轮胎分业务盈利预测				
项目	2023	2024E	2025E	2026E
总收入(百万元)	10421.73	10209.86	10430.28	11091.52
总成本 (百万元)	8180.21	8015.17	8085.71	8491.27
总毛利 (百万元)	2241.52	2194.68	2344.57	2600.25
总毛利率	21.51%	21.50%	22.48%	23.44%
轮胎业务				
收入 (百万元)	10351.00	10139.14	10359.55	11020.80
成本 (百万元)	8175.00	8009.92	8080.45	8486.02
毛利 (百万元)	2176.00	2129.22	2279.10	2534.78
毛利率	21.02%	21.00%	22.00%	23.00%
运输业务				
收入 (百万元)	3.96	3.96	3.96	3.96
成本 (百万元)	3.92	3.92	3.92	3.92
毛利 (百万元)	0.04	0.04	0.04	0.04
毛利率	0.93%	1.00%	1.00%	1.00%
其他业务				
收入(百万元)	66.76	66.76	66.76	66.76
成本 (百万元)	1.28	1.34	1.34	1.34
毛利 (百万元)	65.48	65.43	65.43	65.43
毛利率	98.08%	98.00%	98.00%	98.00%

资料来源:公司年报, HTI

表 2 可比上市			EPS(元/股)			PE(倍)		
公司名称 股票代码 1	股价(元) -	2023	2024E	2025E	2023	2024E	2025E	
玲珑轮胎	601966.SH	22.40	0.94	1.48	1.82	20	15	12
赛轮轮胎	601058.SH	16.60	0.99	1.22	1.41	12	14	12
	平均值					16	15	12

资料来源: Wind, HTI, 股价为 2024 年 4 月 30 日收盘价, 23 年 EPS 为实际值, 24-25 年每股收益均为 Wind 一致预期。



财务报表分析和预测

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主要财务指标	2023	2024E	2025E	2026E	利润表 (百万元)	2023	2024E	2025E	2026E
毎股指标(元)					营业总收入	10422	10210	10430	11092
每股收益	1.75	1.84	2.03	2.48	营业成本	8180	8015	8086	8491
每股净资产	16.09	17.93	19.96	22.44	毛利率%	21.5%	21.5%	22.5%	23.4%
每股经营现金流	2.25	1.74	2.50	2.60	营业税金及附加	72	51	52	55
每股股利	0.67	0.00	0.00	0.00	营业税金率%	0.7%	0.5%	0.5%	0.5%
价值评估(倍)					营业费用	398	306	313	288
P/E	9.87	9.35	8.50	6.96	营业费用率%	3.8%	3.0%	3.0%	2.6%
P/B	1.07	0.96	0.86	0.77	管理费用	257	235	240	211
P/S	1.32	1.35	1.32	1.24	管理费用率%	2.5%	2.3%	2.3%	1.9%
EV/EBITDA	6.01	6.22	4.69	3.02	EBIT	1336	1466	1610	1961
股息率%	3.9%	0.0%	0.0%	0.0%	财务费用	-31	0	-29	-72
盈利能力指标(%)					财务费用率%	-0.3%	0.0%	-0.3%	-0.6%
毛利率	21.5%	21.5%	22.5%	23.4%	资产减值损失	-39	0	0	0
净利润率	13.4%	14.4%	15.6%	17.9%	投资收益	248	245	250	266
净资产收益率	10.8%	10.3%	10.2%	11.0%	营业利润	1615	1710	1890	2300
资产回报率	7.4%	7.4%	7.4%	8.2%	营业外收支	-4	0	0	0
投资回报率	8.2%	8.1%	8.0%	8.8%	利润总额	1612	1710	1890	2300
盈利增长(%)					EBITDA	1777	1839	1985	2336
营业收入增长率	13.0%	-2.0%	2.2%	6.3%	所得税	215	236	268	318
EBIT 增长率	130.3%	9.7%	9.9%	21.8%	有效所得税率%	13.3%	13.8%	14.2%	13.8%
净利润增长率	89.3%	5.6%	10.1%	22.1%	少数股东损益	0	0	0	0
偿债能力指标					归属母公司所有者净利润	1396	1474	1622	1982
资产负债率	31.4%	28.4%	27.0%	25.6%					
流动比率	2.38	2.77	3.06	3.37					
速动比率	0.75	1.03	1.43	1.75	资产负债表(百万元)	2023	2024E	2025E	2026E
现金比率	0.40	0.71	1.07	1.42	货币资金	2157	3649	5772	8024
经营效率指标					应收账款及应收票据	956	809	994	923
应收账款周转天数	31.78	31.00	31.00	31.00	存货	1110	1339	1131	1463
存货周转天数	55.19	55.00	55.00	55.00	其它流动资产	8553	8541	8556	8619
总资产周转率	0.57	0.53	0.50	0.48	流动资产合计	12775	14338	16453	19029
固定资产周转率	2.44	2.53	2.78	3.22	长期股权投资	0	0	0	0
					固定资产	4178	3905	3610	3286
					在建工程	79	79	79	79
					无形资产	408	408	408	408
	2023	2024E	2025E	2026E	非流动资产合计	5983	5710	5415	5091
净利润	1396	1474	1622	1982	资产总计	18758	20048	21869	24120
少数股东损益	0	0	0	0	短期借款	938	938	938	938
非现金支出	488	373	375	375	应付票据及应付账款	3793	3688	3858	4067
非经营收益	-226	-202	-207	-223	预收账款	0	0	0	4007
非	140	-255	206	-55	其它流动负债	627	546	575	635
经营活动现金流	1798	-233 1391	1 996	2079	流动负债合计	5357	5172	5371	5640
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资产	-107	-100	-80	-50	长期借款 其它长期负债	150 270	150	150	150
投资	-2325	0	0	0		379	379 520	379	379
其他	448	245	250	266	非流动负债合计	529	529	529	529
投资活动现金流	-1985	145	170	216	负债总计	5886	5701	5900	6169
债权募资	-144	0	0	0	实收资本	800	800	800	800
股权募资	0	0	0	0	归属于母公司所有者权益	12871	14346	15968	17950
其他	-280	-44	-44	-44	少数股东权益	1	1	1	1
融资活动现金流	-424	-44	-44	-44	负债和所有者权益合计	18758	20048	21869	24120
现金净流量	-584	1492	2123	2251					

备注: (1) 表中计算估值指标的收盘价日期为 04 月 30 日; (2) 以上各表均为简表

资料来源:公司年报(2023), HTI



APPENDIX 1

Summary

Investment Highlights:

2023 saw a 117.37% YoY increase in NPAtS, with Q1 2024 recurring NPAtS up 34.47%. In 2023, revenue reached RMB 10.42 billion, up 13.03% YoY; NPAtS was RMB 1.40 billion, up 89.29%; recurring NPAtS hit RMB 1.18 billion, a 117.37% surge. Q4 2023 revenue was RMB 2.55 billion, a 5.65% increase; NPAtS stood at RMB 0.34 billion, up 26.70%; recurring NPAtS reached RMB 0.29 billion, up 31.96%. Q1 2024 saw revenue of RMB 2.39 billion, down 2.93%; NPAtS was RMB 0.29 billion, up 26.92%; recurring NPAtS was RMB 0.24 billion, up 34.47%. The company plans to distribute RMB 0.54 billion in cash dividends for 2023, 38.39% of the year's NPAtS.

Growth was driven by economic normalization, increased auto sales, strong foreign trade, stable product prices, lower raw material costs, and enhanced tyre profitability. The company innovated with new technologies, materials, and processes, improving product performance, development efficiency, and reducing energy consumption. Branding efforts included high-speed train ads, sponsorship of sports events, and expansion of sub-brands. We forecast NPAtS for 2024-2026 to be RMB 1.47 billion, RMB 1.62 billion, and RMB 1.98 billion, respectively. With a 12x PE for 2024, the target price is RMB 22.08, maintaining an 'Outperform' rating.

Risk Warning: Trade frictions, international trade and technology barriers, and significant raw material price fluctuations.

附录 APPENDIX

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中性,未来 12-18 个月内预期相对基准指数变化不大,基准定义如下。根据 FINRA/NYSE 的评级分布规则,我们会将中性评级划入持有这一类别。

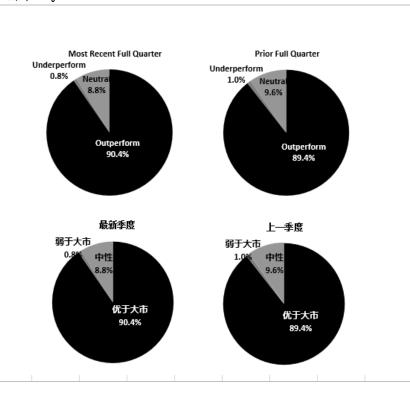
弱于大市,未来 12-18 个月内预期相对基准指数跌幅在 10%以上,基准定义如 下

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Analyst Stock Ratings

Outperform: The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

Neutral: The stock's total return over the next 12-18 months is expected to be in line with the return of its relevant broad market benchmark, as indicated below. For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category.

Underperform: The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

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截至 2024年 3月 31 日海通国际股票研究评级分布

	优于大市	中性	弱于大市	
		(持有)		
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投资银行客户*	3.3%	4.9%	0.0%	

*在每个评级类别里投资银行客户所占的百分比。

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此前的评级系统定义(直至2020年6月30日):

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卖出, 未来 12-18 个月内预期相对基准指数跌幅在 10%以上, 基准定义如下

各地股票基准指数:日本 - TOPIX, 韩国 - KOSPI, 台湾 - TAIEX, 印度 - Nifty100; 其他所有中国概念股 - MSCI China.

Haitong International Equity Research Ratings Distribution, as of March 31, 2024

	Outperform	Neutral	Underp er for m	
		(h ol d)		
HTIEquity Research Coverage	90.4%	8.8%	0.8%	
IB clients*	3.3%	4.9%	0.0%	

^{*}Percentage of investment banking clients in each rating category.

BUY, Neutral, and SELL in the above distribution correspond to our current ratings of Outperform, Neutral, and Underperform.

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Previous rating system definitions (until 30 Jun 2020):

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SELL: The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

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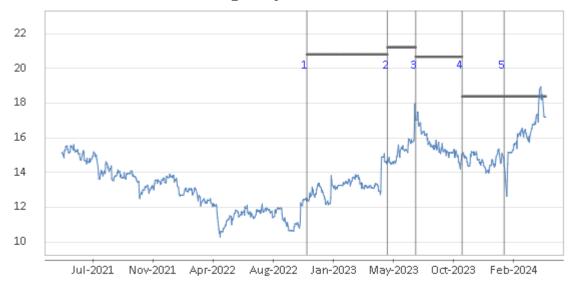
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- 1. 10 Nov 2022 OUTPERFORM at 12.36 target 20.8.
- 2. 11 May 2023 OUTPERFORM at 14.61 target 21.21.
- 3. 15 Jul 2023 OUTPERFORM at 17.01 target 20.67.
- 4. 27 Oct 2023 OUTPERFORM at 15.01 target 18.38.
- 5. 30 Jan 2024 OUTPERFORM at 14.84 target 18.38.

