

永冠新材 Shanghai Yongguan Adhesive Products (603681 CH)

2024H1 扣非后净利润同比增长 64.48%,海外市场收入占比显著提高 Recurring Net Profit up 64.48% YOY in 2024H1, the Company's Income Proportion of Overseas Markets Has Increased Significantly

观点聚焦 Investment Focus

维持优于大市 Maintain OUTPERFORM 评级 优于大市 OUTPERFORM 现价 Rmb10.62 目标价 Rmb18.68 HTI ESG 5.0-5.0-5.0 E-S-G: 0-5, (Please refer to the Appendix for ESG comments) Rmh2 03hn / US\$0 28hn 市值 日交易额 (3个月均值) US\$4 29mn 发行股票数目 191.13mn 自由流通股 (%) 50% Rmb15.44-Rmb10.00 1年股价最高最低值 注: 现价 Rmb10.62 为 2024 年 08 月 29 日收盘价 Price Return — MSCI China 130 115 100 85 70 /olume Apr-24 Dec-23 Aug-23 资料来源: Factset 1mth 3mth 12mth 绝对值 -5 4% -24 4% -14 7% 绝对值 (美元) -3.7% -23.1% -12.6% 相对 MSCI China -6.7% Dec-23A Dec-24E Dec-25E Rmb mn Dec-26E Revenue 5.457 5.538 5.822 6.391 Revenue (+/-) 9% 1% 5% 10% Net profit 83 159 181 210 Net profit (+/-) -64% 92% 14% 16% Diluted EPS (Rmb) 0.43 0.83 0.95 1 10 GPM 8 7% 9.0% 9.0% 8 9% ROE 3.3% 6.0% 6.4% 7.1% P/E 25 13 11 10 资料来源:公司信息,HTI

(Please see APPENDIX 1 for English summary)

- 2024H1 扣非后净利润同比增长 64.48%。公司发布 2024 年半年报。公司 2024 年上半年实现营业收入 28.99 亿元,同比增长 12.25%,归母净利润为 8.56 亿元,同比担亏为盈,扣非后净利润 6.93 亿元,同比增长 64.48%。公司销售毛利率同比增长 1.02pct 至 9.01%。2024Q2,公司营业总收入 15.80 亿元,环比增长 19.76%,同比增长 12.55%,归母净利润 0.34 亿元,环比下降 33.05%,同比增长 671.88%,扣非后净利润 0.35 亿元,环比增长 3.12%,同比下降 34.95%。
- 主要产品产销量增长。1)布基胶带,2024年上半年产量9227.31万平方米,同比增长19.09%,销量8692.73万平方米,同比增长9.78%;销售额同比增长11.08%,毛利表现总体稳定。2)纸基胶带,2024年上半年产量4.99万平方米,同比增长21.13%,销量5.06万平方米,同比增长20.26%,销售额同比增长20.16%,毛利率提升3.26个百分点。3)膜基胶带,2024年上半年产量23.91万平方米,同比增长14.01%,销量23.20万平方米,同比增长10.31%,销售额同比提升12.79%,毛利率提升1.34个百分点。4) OPP 膜,上半年产量9.11万吨,同比增长29.53%,销量3.28万吨,同比下降28.08%。
- 我国胶粘带行业出口同比回暖,公司海外收入占比显著提高。 根据中国胶粘剂和胶粘带工业协会数据,2024 年上半年我国胶 粘带出口量为 122.80 万吨,出口额为 49.12 亿美元,分别同比 增长 20.13%(2023H1 为 102.22 万吨)及 8.94%(2023H1 为 45.09 亿美元)。公司于越南海防设有海外生产基地,2024H1, 公司国外业务收入为 21.18 亿美元,收入占比为 73.07%,相比 2023 年增长 42.17pct;公司海外市场毛利率显著高于国内, 2024H1 海外销售毛利率为 10.89%,高出国内市场 6.97pct。
- 在建项目进展顺利。公司利用行业地位和市场经验,积极向汽车、广告耗材、格拉辛纸、热敏纸等领域进行胶粘相关产品的拓展延伸。2024H1,公司"振冠可降解新材料项目"有序推进,一期项目完成部分建设,预计下半年起产能逐步爬坡;"连冠功能性胶膜项目"推进车衣膜、改色膜的新品开发,持续拓展战略级客户。
- **盈利预测与投资评级**。我们预计公司 2024~2026 年 EPS 分别为 0.83、0.95、1.10 元,参考同行业估值,给予公司 2024 年 22.5 倍 PE, 对应目标价 18.68 元(维持),维持"优于大市"评级。
- **风险提示**: 原料和产品价格大幅波动,项目建设投产进度不及 预期,煤化工下游需求不及预期,安全生产与环保合规风险。

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表 1 可比公司估值表									
公司名称	股票代码	股价 (元)	EPS(元/股)			PE (倍)			
			2023	2024E	2025E	2023	2024E	2025E	
斯迪克	300806.SZ	10.95	0.12	0.33	0.62	91.25	33.18	17.66	
双星新材	002585.SZ	4.44	-0.15	0.12	0.36	/	37.00	12.33	
	平均值	•				91.25	35.09	15.00	

资料来源: Wind, HTI

注: 收盘价为 2024 年 8 月 29 日价格; EPS 预测值为 wind 一致预期

财务报表分析和预测

主要财务指标	2023	2024E	2025E	2026E	利润表 (百万元)	2023	2024E	2025E	2026E
毎股指标(元)					营业总收入	5457	5538	5822	6391
每股收益	0.43	0.83	0.95	1.10	营业成本	4981	5040	5301	5819
每股净资产	13.15	13.90	14.66	15.56	毛利率%	8.7%	9.0%	9.0%	8.9%
每股经营现金流	1.86	2.52	2.41	1.42	营业税金及附加	22	19	20	22
每股股利	0.15	0.15	0.18	0.20	营业税金率%	0.4%	0.4%	0.4%	0.4%
价值评估(倍)					营业费用	55	55	58	64
P/E	24.54	12.78	11.24	9.66	营业费用率%	1.0%	1.0%	1.0%	1.0%
P/B	0.81	0.76	0.72	0.68	管理费用	93	95	98	107
P/S	0.37	0.37	0.35	0.32	管理费用率%	1.7%	1.7%	1.7%	1.7%
EV/EBITDA	10.60	9.29	8.24	7.52	EBIT	204	211	231	258
股息率%	1.4%	1.4%	1.7%	1.9%	财务费用	44	36	32	26
盈利能力指标(%)					财务费用率%	0.8%	0.6%	0.5%	0.4%
毛利率	8.7%	9.0%	9.0%	8.9%	资产减值损失	-6	0	0	0
净利润率	1.5%	2.9%	3.1%	3.3%	投资收益	-84	6	6	6
净资产收益率	3.3%	6.0%	6.4%	7.1%	营业利润	63	180	204	234
资产回报率	1.3%	2.6%	3.0%	3.5%	营业外收支	5	-4	-4	-1
投资回报率	4.5%	3.7%	4.2%	4.8%	利润总额	68	176	200	232
盈利增长(%)			,.		EBITDA	447	396	424	458
营业收入增长率	8.5%	1.5%	5.1%	9.8%	所得税	-14	18	20	23
EBIT增长率	-21.6%	3.8%	9.5%	11.6%	有效所得税率%	-21.2%	10.0%	10.0%	10.0%
净利润增长率	-63.7%	92.0%	13.7%	16.3%	少数股东损益	0	-1	-1	-1
偿债能力指标	03.770	32.070	13.770	10.570	归属母公司所有者净利润	83	159	181	210
资产负债率	61.2%	56.7%	53.9%	50.8%	2-14-4-14-14-14-14-14-14-14-14-14-14-14-1	65	133	101	210
流动比率	1.38	1.42	1.48	1.58					
速动比率	0.97	0.97	0.96	1.01		2023	2024E	2025E	2026E
现金比率	0.44	0.36	0.34	0.24	货币资金	1154	820	724	490
经营效率指标	0.44	0.30	0.34	0.24	应收账款及应收票据	846	846	776	976
应收账款周转天数	50.55	54.99	50.16	49.36	存货	732	735	770	851
存货周转天数	50.00	52.40	51.18	50.20	其它流动资产	859	817	922	898
总资产周转率	0.84	0.88	0.95	1.05	流动资产合计	3591	3217	3194	3214
固定资产周转率	2.55	2.39	2.38	2.58	长期股权投资	5591	9	3194 9	3214 9
四尺贝)内积十	2.33	2.33	2.36	2.36	固定资产	2228	2413	2481	2478
					在建工程	365			109
					在建工程 无形资产	95	249	161	
一 加入対象を (オテニ)	2022	20245	20255	20255			93	91	89
现金流量表(百万元)	2023	2024E	2025E	2026E	非流动资产合计	2895	2910	2887	2828
净利润	83	159	181	210	资产总计	6486	6127	6081	6042
少数股东损益	0	-1	-1	-1	短期借款	1120	920	720	520
非现金支出	264	185	193	199	应付票据及应付账款	741	763	854	905
非经营收益	169	51	45	34	预收账款	0	0	0	0
营运资金变动	-159	88	44	-171	其它流动负债	741	588	584	610
经营活动现金流	355	481	461	272	流动负债合计	2602	2271	2158	2036
资产	-535	-257	-177	-144	长期借款	499	299	199	99
投资	-98	-20	-20	-20	其它长期负债	872	901	923	935
其他	-54	63	6	6	非流动负债合计	1371	1200	1122	1034
投资活动现金流	-688	-214	-191	-158	负债总计	3972	3471	3280	3070
债权募资	-206	-534	-288	-273	实收资本	191	191	191	191
股权募资	0	-2	0	0	归属于母公司所有者权益	2514	2657	2803	2975
其他	-184	-85	-78	-75	少数股东权益	0	-1	-1	-2
融资活动现金流	-390	-621	-366	-348	负债和所有者权益合计	6486	6127	6081	6042
现金净流量	-719	-335	-96	-234					

备注: (1)表中计算估值指标的收盘价日期为 08 月 29 日; (2)以上各表均为简表资料来源: 公司年报(2023), HTI



APPENDIX 1

Summary

Recurring net profit in 2024H1 increased by 64.48% year-on-year. The company released its 2024 half-yearly report. The company achieved operating revenue of 2.899 billion yuan in 2024H1, up 12.25% year-on-year, NPAtS of 856 million yuan, reversing to profit year-on-year, and recurring net profit of 693 million yuan, up 64.48% year-on-year. The company's gross profit margin on sales increased by 1.02 pct year-on-year to 9.01%. In 2024Q2, the company's total operating income was 1.580 billion yuan, an increase of 19.76% QOQ, an increase of 12.55% year-on-year, NPAtS of 34 million yuan, a decline of 33.05% QOQ, an increase of 671.88% year-on-year, recurring net profit of 0.35 billion yuan, a QOQ increase of 3.12%, a down 34.95% YOY.

Growth in production and sales of major products. 1) Fabric-based adhesive tapes, the production was 92,273,100 square metres in the first half of 2024, up 19.09% year-on-year; sales was 86,927,300 square metres, up 9.78% year-on-year; income is up 11.08% year-on-year, with a generally stable gross profit performance. 2) Paper-based adhesive tapes, production was 49,900 square metres in the first half of 2024, up 21.13%; sales volume was 50,600 square metres, up 20.26% year-on-year; the income is up 20.16% year-on-year, and gross profit margin improved by 3.26 percentage points. 3) Film-based adhesive tapes, production was 239,100 square metres in 2024H1, an increase of 14.01% year-on-year; sales volume of 232,200 square metres, an increase of 10.31% year-on-year; the income improved by 12.79%, with gross profit margin improved by 1.34 percentage points. 4) OPP film, first-half production was 91,100 tonnes, up 29.53% YOY, sales of 32,800 tonnes, down 28.08% YOY.

China's adhesive tape industry export year-on-year rebounded in 2024H1; the company's overseas revenue accounted for a significant increase. According to the data of China Adhesives and Adhesive Tape Industry Association, in 2024H1, China's adhesive tape export volume was 1,228,000 tonnes, and the export value was 4.912 billion US dollars, respectively, an increase of 20.13% year-on-year (1,022,200 tonnes in 2023H1) and 8.94% (4.509 billion US dollars in 2023H1). The company has an overseas production base in Haiphong, Vietnam; in 2024H1, the company's foreign business revenue was 2.118 billion U.S. dollars, accounting for 73.07%, an increase of 42.17 pct compared with 2023; the company's overseas market gross profit margin is significantly higher than the domestic in 2024H1. Overseas sales gross profit margin was 10.89%, higher than the domestic market 6.97 pct.

The project under construction is progressing well. The company takes advantage of its industry position and market experience to actively expand its adhesive-related products to automotive, advertising consumables, grapheme paper, thermal paper, etc. In 2024H1, the company's "Zhenguan Biodegradable New Material Project" is advancing in an orderly manner, with the first phase of the project completing part of the construction, and the production capacity is expected to gradually climb from the second half of the year onwards; "Lianguan Functional Adhesive Film Project" promotes the development of new products such as car coat film and colour change film, and continues to expand strategic customers.

Earnings forecast. We expect the company 2024 ~ 2026 EPS were 0.83, 0.95, 1.10 yuan. Reference to the valuation of the same industry, we give the company 2024 22.5XPE, corresponding to the target price of 18.68 yuan (maintain). We maintain "outperform" rating.

Risks: Significant fluctuations in raw material and product prices, less-than-expected progress of project construction and commissioning, less-than-expected downstream demand for coal chemical industry, and risks of safe production and environmental compliance.

APPENDIX 2

ESG Comments

Environmental:

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Social:

为落实企业社会责任,结合公司现状,开展了蒸汽尾气回收,锅炉废水余热回收设备,冷凝水回收等工作。

Governance:

公司内控治理工作开展情况:公司根据《企业内部控制基本规范》对公司截至 2023年 12 月 31 日的内部控制设计与运行的有效性进行了评价,并根据内部控制评价工作编制内部控

制评价报告。2023年,公司对纳入评价范围的业务与事项均已建立了内部控制,并得以有效执行,不存在重大缺陷。



附录 APPENDIX

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优于大市,未来 12-18 个月内预期相对基准指数涨幅在 10%以上,基准定义如 下

中性,未来 12-18 个月内预期相对基准指数变化不大,基准定义如下。根据 FINRA/NYSE 的评级分布规则,我们会将中性评级划入持有这一类别。

弱于大市,未来 12-18 个月内预期相对基准指数跌幅在 10%以上,基准定义如 下

各地股票基准指数: 日本 - TOPIX, 韩国 - KOSPI, 台湾 - TAIEX, 印度 - Nifty100, 美国 - SP500; 其他所有中国概念股 - MSCI China.

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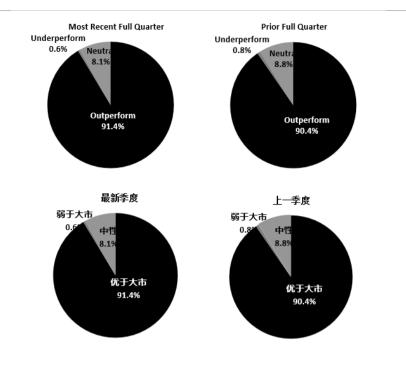


Outperform: The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

Neutral: The stock's total return over the next 12-18 months is expected to be in line with the return of its relevant broad market benchmark, as indicated below. For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category.

Underperform: The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

Benchmarks for each stock's listed region are as follows: Japan – TOPIX, Korea – KOSPI, Taiwan – TAIEX, India – Nifty100, US – SP500; for all other China-concept stocks – MSCI China.



截至 2024 年 6 月 30 日海通国际股	上票研究评级分布		
	优于大市		弱·
海通国际股票研究覆盖率	91.4%	(持有) 8.1%	
投资银行客户*	3.1%	4 8%	

^{*}在每个评级类别里投资银行客户所占的百分比。

上述分布中的买入,中性和卖出分别对应我们当前优于大市,中性和落后大市评级。

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此前的评级系统定义(直至2020年6月30日):

买入,未来12-18个月内预期相对基准指数涨幅在10%以上,基准定义如下

中性,未来12-18个月内预期相对基准指数变化不大,基准定义如下。根据 FINRA/NYSE 的评级分布规则,我们会将中性评级划入持有这一类别。

卖出,未来12-18个月内预期相对基准指数跌幅在10%以上,基准定义如下

各地股票基准指数:日本 -TOPIX, 韩国 -KOSPI, 台湾 -TAIEX, 印度 -Nifty100; 其他所有中国概念股 -MSCI China.

Haitong International Equity Research Ratings Distribution, as of June 30, 2024

	Outperform	Neutral	Underperform
		(hold)	
HTI Equity Research Coverage	91.4%	8.1%	0.6%
IB clients*	3.1%	4.8%	0.0%

^{*}Percentage of investment banking clients in each rating category.

BUY, Neutral, and SELL in the above distribution correspond to our current ratings of Outperform, Neutral, and Underperform.

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于大市

0.6%

Previous rating system definitions (until 30 Jun 2020):

BUY: The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

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SELL: The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

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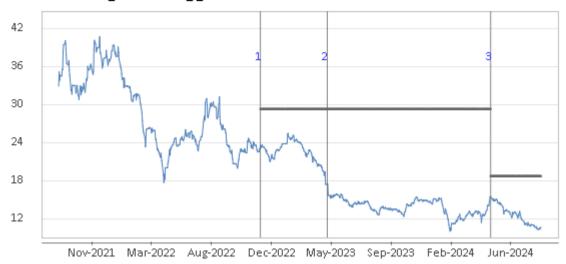
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Recommendation Chart

Shanghai Yongguan Adhesive Products - 603681 CH



- 1. 1 Dec 2022 OUTPERFORM at 23.51 target 29.26.
- 2. 2 May 2023 OUTPERFORM at 17.39 target 29.26.
- 3. 7 May 2024 OUTPERFORM at 15.43 target 18.68.

Source: Company data Bloomberg, HTI estimates