

## 高盛 Goldman Sachs (GS US)

### 营收利润均超预期，全球银行与市场业务表现亮眼 Revenue & Profit Beat with Global Banking & Markets Strong Performance

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#### 热点速评 Flash Analysis

(Please see APPENDIX 1 for English summary)

#### 事件

高盛 (GS.NYSE) 发布 2024 年三季度业绩报告。

#### 点评

24Q3 营收及利润均优于预期，净利息收入优于预期，非息收入不及预期：

- 营收同比变化+7.5%，高于彭博一致预期的+2.6%。
  - 净利息收入同比变化+69.6%，高于彭博一致预期的+5.0%。
  - 非息收入同比变化-1.9%，低于彭博一致预期的+1.5%。
- 计提信用损失准备 3.97 亿美元，同比变化-1.9%，优于彭博一致预期的 4.20 亿美元。
- 归属于普通股股东的净利润同比变化+47.7%，高于彭博一致预期的+37.7%。

24Q3 各业务线收入拆分：

- 全球银行与市场业务收入同比变化+6.8%，高于彭博一致预期的-4.6%，主要受投资银行收入、FICC 和股票业务表现的推动。其中投资银行收入反映了债务承销业务净收入大幅增加、股票承销和咨询业务净收入的增加；FICC 和股票业务均反映了融资业务净收入的增加。
- 资产与财富管理业务收入同比变化+16.2%，低于彭博一致预期+19.6%。其中私人银行和贷款净收入反映了较高存款余额的影响。
- 平台解决方案业务收入同比增长-32.4%，低于彭博一致预期的-18.0%，零售平台信用卡收入反映了通用汽车 (GM) 信用卡项目净收入较低的影响。

24Q3 ROE、ROTCE、成本收入比、CET1 及分红表现：

- 净资产回报率同比上升 3.3pct 至 10.4%，高于彭博一致预期的 9.3%；有形普通股回报率同比上升 3.4pct 至 11.1%，高于彭博一致预期的 9.8%。
- 成本收入比同比下降 11.1pct 至 65.5%，优于彭博一致预期的 67.8%。
- 标准法下，核心一级资本 (CET1) 充足率同比下降 0.2pct 至 14.6%，低于彭博一致预期的 14.7%。
- 每股股息为 3.00 美元，高于彭博一致预期的 2.98 美元。

#### 风险

全球经济增长高/低于预期；加息幅度高/低于预期，资产质量超出/不及预期。

表1 业绩汇总

| Goldman Sachs<br>USD mn           | 24Q3<br>Act. | 24Q3<br>Est. | 23Q3<br>Act. | Red Beat<br>Green Miss<br>Yellow Inline |
|-----------------------------------|--------------|--------------|--------------|---|
| Revenue                           | 12,699       | 12,119       | 11,817       |   |
| YoY%                              | 7.5%         | 2.6%         |              |   |
| Global banking & markets          | 8,554        | 7,641        | 8,009        |   |
| YoY%                              | 6.8%         | -4.6%        |              |   |
| Asset & wealth management         | 3,754        | 3,865        | 3,230        |   |
| YoY%                              | 16.2%        | 19.6%        |              |   |
| Platform solutions                | 391          | 474          | 578          |   |
| YoY%                              | -32.4%       | -18.0%       |              |   |
| Net interest income               | 2,623        | 1,625        | 1,547        |   |
| YoY%                              | 69.6%        | 5.0%         |              |   |
| Noninterest income                | 10,076       | 10,426       | 10,270       |   |
| YoY%                              | -1.9%        | 1.5%         |              |   |
| Total provision                   | 397          | 420          | 7            |   |
| YoY%                              | 5571.4%      | 5893.4%      |              |   |
| Cost to income ratio              | 65.5%        | 67.8%        | 76.60%       |   |
| YoY(pct)                          | -11.1        | -8.8         |              |   |
| Net profit attributable to common | 2,780        | 2,592        | 1,882        |   |
| YoY%                              | 47.7%        | 37.7%        |              |   |
| Loan Receivables                  | 192,000      | 252,939      | 178,000      |   |
| YoY%                              | 7.9%         | 42.1%        |              |   |
| Customer Deposits                 | 445,000      | 437,478      | 403,000      |   |
| YoY%                              | 10.4%        | 8.6%         |              |   |
| ROE                               | 10.40%       | 9.3%         | 7.1%         |   |
| YoY(pct)                          | 3.3          | 2.2          |              |   |
| RoTCE                             | 11.10%       | 9.8%         | 7.7%         |   |
| YoY(pct)                          | 3.4          | 2.1          |              |   |
| CET1 ratio                        | 14.60%       | 14.7%        | 14.8%        |   |
| YoY(pct)                          | -0.20        | -0.1         |              |   |
| DPS                               | 3.00         | 2.98         | 2.75         |   |
| YoY(\$)                           | 0.25         | 0.23         |              |   |

资料来源: 高盛 2024 年三季报, 彭博, 海通国际

## APPENDIX 1

### Summary

**Event:** Goldman Sachs released the 24Q3 earnings report.

### Review:

- Revenue growth was +7.5% YoY, higher than Bloomberg consensus forecast of +2.6%. Net profit attributable to common stockholders changed by +47.7%YoY, higher than Bloomberg consensus forecast of +37.7%.
- Global banking & markets, Asset & wealth management, Platform solutions segments' revenue growth were 6.8%, 16.2% and -32.4% YoY, respectively.
- CET1 ratio decreased to 14.60% by 0.2pct YoY; ROE increased by 3.3pct to 10.4% YoY; ROTCE increased 3.4pct to 11.1% YoY.

**Risk:** global economic growth faster/slower than expected; rates hike faster/slower than expected; asset quality better/worse than expected.

## 附录 APPENDIX

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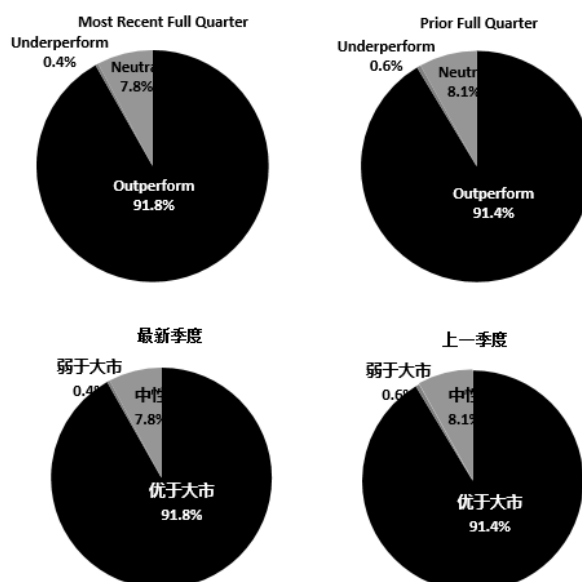
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