万华化学(600309)公司跟踪报告



600309 CH Wanhua Chemical Group Rating: OUTPERFORM

Target Price: Rmb90.06

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# 乙烯二期原料已同供应商签署战略合作协议,预计 2025 年一季度建成投产

## 投资要点:

- 万华化学于 2024年 12月 4日在上海证券交易所上证路演中心举行 2024年第 三季度业绩说明会,就投资者关心的问题进行交流。
- 乙烯二期预计 2025 年一季度建成投产,未来公司资本开支将会逐步放缓。公司一期年产 100 万吨乙烯正在进行技术改造,将由丙烷进料调整为乙烷进料,预期将于 2025 年末建设完成。公司二期年产 120 万吨乙烯装置原料为石脑油、乙烷。公司乙烯二期项目所需原料已经同供应商签署战略合作协议,目前项目处于工程最后冲刺收尾阶段,预计 2025 年一季度建成投产。随着公司乙烯二期、蓬莱工业园一期等重点项目建成投产,未来公司资本开支将会逐步放缓。
- 精细化学品业务稳步推进,1万吨维生素A正处在试车阶段。公司年产20万吨的POE项目已经稳定运转,工业改性产品、光伏胶膜产品性能优异。根据百川盈孚,截至2024年12月12日,POE陶氏8660/8669光伏料均价14000元/吨。α-烯烃项目正在建设中,预计2025年投产。公司自主研发的柠檬醛产业链和下游香叶醇、香茅醇、紫罗兰酮等香料产品已陆续投产,部分产品已经对外销售。年产1万吨维生素A正处在试车阶段。根据百川盈孚,截至2024年12月12日,维生素A市场均价150元/公斤。
- 强化优势市场资源配置,确保海外市场业务持续保持增长。公司将紧跟全球贸易环境变化,及时调整全球各区域市场营销策略,发挥海外生产基地供应优势,增强全球供应链结构韧性。根据天天化工网援引中国海关数据,2024年1至10月聚合MDI累计出口量为100.12万吨,同比增长9.95%,冰箱冷柜带动了MDI的主要增长。从出口目的地看,美国以23.3万吨占据23.3%的份额,是中国聚合MDI的最大进口国。
- **盈利预测**: 维持盈利预测, 我们预计公司 2024-2026 年归母净利润分别为 148.95、196.99、222.50 亿元, 对应 EPS 分别为 4.74、6.27、7.09 元/股, 我 们看好公司未来成长, 给予 2024 年 19 倍 PE, 目标价 90.06 元, 维持"优于大市"评级。
- 风险提示:新建项目进度不及预期;产品价格大幅下跌。

## 主要财务数据及预测

	2022	2023	2024E	2025E	2026E
营业收入 (百万元)	165565	175361	193982	215594	241167
(+/-)YoY(%)	13.8%	5.9%	10.6%	11.1%	11.9%
净利润 (百万元)	16234	16816	14895	19699	22250
(+/-)YoY(%)	-34.1%	3.6%	-11.4%	32.3%	13.0%
全面摊薄 EPS(元)	5.17	5.36	4.74	6.27	7.09
毛利率(%)	16.6%	16.8%	15.3%	17.2%	18.1%
净资产收益率(%)	21.1%	19.0%	15.4%	16.9%	16.0%

资料来源:公司年报(2022-2023), HTI 备注:净利润为归属母公司所有者的净利润



## 表 1 公司业务拆分

产品	项目	2023	2024E	2025E	2026E
聚氨酯系列	营业收入(百万元)	67386	70988	77535	85483
	营业成本 (百万元)	48725	53084	56904	61286
	毛利 (百万元)	18661	17904	20631	24198
	毛利率	27.69%	25.22%	26.61%	28.31%
石化系列	营业收入 (百万元)	69328	71428	77257	89451
	营业成本 (百万元)	66891	68578	72258	82582
	毛利 (百万元)	2437	2850	4998	6869
	毛利率	3.51%	3.99%	6.47%	7.68%
精细化学品及新材料系 列	营业收入 (百万元)	23836	29700	36750	39775
	营业成本 (百万元)	18731	24057	28665	30627
	毛利 (百万元)	5105	5643	8085	9148
	毛利率	21.42%	19.00%	22.00%	23.00%
其他	营业收入 (百万元)	27471	21866	24052	26458
	营业成本 (百万元)	24808	18652	20685	23018
	毛利 (百万元)	2664	3214	3367	3439
	毛利率	9.70%	14.70%	14.00%	13.00%

资料来源: Wind, HTI



表 2 可比公司估值表								
代码 公司名称		股价(元) -	EPS(元)			PE(倍)		
八四公司石称	2023		2024E	2025E	2023	2024E	2025E	
600426.SH	华鲁恒升	23.45	1.68	1.96	2.40	16.38	11.96	9.78
600486.SH	扬农化工	54.78	3.85	3.26	4.11	16.39	16.78	13.32
	均值						14.37	11.55

资料来源: Wind, HTI, 股价为 2024 年 12 月 12 日收盘价, 每股收益为 Wind 一致预期



# 财务报表分析和预测

每每股份(格) P/E P/B P/S EV/EBITDA B	5.36 28.24 8.53 1.63 14.26 2.70	4.74 30.84 8.21 1.80	6.27 37.11	7.00	营业总收入	175361	193982	215594	241167
每每每份值评估(信)P/E P/B P/S EV/EBITDA 股盈毛净资产的 报标(%) EV/EBITDA 股息利率 平	28.24 8.53 1.63	30.84 8.21		7.00					<b>2</b> →110/
每每价值PPE P/B P/S EV/EBITDA 股盈毛净净资价值 (倍) P/E P/B P/S EV/EBITDA 股盈利利利资产资 投盈营 B P/S EV/EBITDA 股 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	8.53 1.63 14.26	8.21	37.11	7.09	营业成本	145926	164371	178513	197513
每价值评估(倍) P/E P/B P/S EV/EBITDA 股盈利利利(%) 主净资产回回增、 报本率率收报率率。 在资产的动比比处。 是个资产的动动性。 是一个资产的动动性。 是一个资产的动动性。 是一个资产的动动性。 是一个。 是一个。 是一个。 是一个。 是一个。 是一个。 是一个。 是一个	1.63 14.26			44.20	毛利率%	16.8%	15.3%	17.2%	18.1%
价值评估(倍) P/E P/B P/S EV/EBITDA 股盈利和有(%) 基利利利率率率 上海資产的 實質 基本 基本 基本 基本 基本 基本 基本 基本 基本 基本 基本 基本 基本	14.26	1.80	12.65	16.78	营业税金及附加	960	1083	1193	1336
P/E P/B P/S EV/EBITDA  EV/EBITDA  BE AP			1.80	1.80	营业税金率%	0.5%	0.6%	0.6%	0.6%
P/B P/S EV/EBITDA  股息率%  盈利能力指标(%) 毛科利润率率率率率率率率率等资产回回增长。 整理性 最高型型					营业费用	1346	1429	1596	1793
P/S EV/EBITDA 股息率% <b>盈利能力指标(%)</b> 毛利和率 净净产量率率 资产 股惠率 (%) 营产 报率 (%) 营进 (%)	2.70	16.09	12.17	10.77	营业费用率%	0.8%	0.7%	0.7%	0.7%
EV/EBITDA  EV/EBITDA  R		2.48	2.06	1.73	管理费用	2450	3104	3450	4823
股息率% 盈利能力指标(%) 毛利率 净净产量率率 资产可回增长(%) 营BIT 润润化率率 净债价的水比比率 净债价的水 地域 电债 人名 电	1.37	1.24	1.11	0.99	管理费用率%	1.4%	1.6%	1.6%	2.0%
盈利能力指标 (%)  毛利率  净资产型报率  资产回报率  投盈利业收益率  资产型报单 (%)  营出 (%)  营出 (%)  营出 (%)  营出 (%)  营出 (%)  营州 (%)  营	9.66	9.87	8.11	7.27	EBIT	21376	20640	27154	30615
毛利率  净資資本  資产回报率  發達與	2.1%	2.4%	2.4%	2.4%	财务费用	1676	2941	3869	4399
净利润率 净资产回报率 盈利收率 盈利增长(%) 营居IT 利利格本 医BIT 利利格本 净净债的大率 净净价的比率 企业 整 整 形 表 企					财务费用率%	1.0%	1.5%	1.8%	1.8%
净资产收益率 资产可报率 超利增长 (%) 营业收入增长率 EBIT 利润增长率 俸債能力率 流动动比比比率 建产负比率 建产负比率 经增账款 制转天数 存货周转天数	16.8%	15.3%	17.2%	18.1%	资产减值损失	-135	-226	-139	-147
资产户国报率 投盈利增长(%) 营业收增长率 EBIT 判消 性 本 率 净 利 值 传 本 率 净 升 值 债 查 流 动 比 此 率	9.6%	7.7%	9.1%	9.2%	投资收益	621	612	683	778
投资回报率 盈利增长(%) 营业收增长率 EBIT 增长率 净利润增长率 净利润增长率 偿债能力指标 资产负比率 速动比比率 现金比率 经营收账款周转天数 存货周转天数	19.0%	15.4%	16.9%	16.0%	营业利润	20389	18092	23840	26855
盈利增长 (%) 营业收入增长率 EBIT 增长率 净利润增长率 偿债能力指标 资产负收率 速动比率 现金比率 经营收账款周转天数 存货周转天数	6.6%	5.2%	6.2%	6.2%	营业外收支	-379	-331	-335	-325
营业收入增长率 EBIT 增长率 净利润增长率 <b>偿债能力指标</b> 资产负比率 流动比比率 现金比率 <b>经营效</b> 款周转天数 存货周转天数	10.1%	7.9%	9.3%	9.3%	利润总额	20010	17762	23505	26530
EBIT 增长率 净利润增长率 <b>偿债能力指标</b> 资产负债率 流动比率 速动比率 现金比率 <b>经营效率指标</b> 应收账款周转天数 存货周转天数					EBITDA	32766	36077	45769	51590
EBIT 增长率 净利润增长率 <b>偿债能力指标</b> 资产负债率 流动比率 速动比率 现金比率 <b>经营效率指标</b> 应收账款周转天数 存货周转天数	5.9%	10.6%	11.1%	11.9%	所得税	1710	1934	2450	2723
偿债能力指标 资产负债率 流动比率 速动比率 现金比率 经营效率指标 应收账款周转天数 存货周转天数	3.8%	-3.4%	31.6%	12.7%	有效所得税率%	8.5%	10.9%	10.4%	10.3%
资产负债率 流动比率 速动比率 现金比率 <b>经营效率指标</b> 应收账款周转天数 存货周转天数	3.6%	-11.4%	32.3%	13.0%	少数股东损益	1484	933	1356	1556
流动比率 速动比率 现金比率 <b>经营效率指标</b> 应收账款周转天数 存货周转天数					归属母公司所有者净利润	16816	14895	19699	22250
流动比率 速动比率 现金比率 <b>经营效率指标</b> 应收账款周转天数 存货周转天数	62.7%	63.6%	60.7%	58.4%					
速动比率 现金比率 <b>经营效率指标</b> 应收账款周转天数 存货周转天数	0.57	0.47	0.44	0.48					
现金比率 <b>经营效率指标</b> 应收账款周转天数 存货周转天数	0.33	0.24	0.18	0.23	资产负债表 (百万元)	2023	2024E	2025E	2026E
<b>经营效率指标</b> 应收账款周转天数 存货周转天数	0.22	0.11	0.04	0.10	货币资金	23710	12515	4918	12914
应收账款周转天数 存货周转天数					应收账款及应收票据	9144	9760	12048	12157
存货周转天数	18.69	17.54	18.21	18.07	存货	20650	20354	25603	25006
	47.90	44.90	46.34	46.12	其它流动资产	8360	9518	9781	10383
总资产周转率	0.77	0.72	0.72	0.72	流动资产合计	61864	52147	52350	60460
固定资产周转率	1.98	1.74	1.64	1.64	长期股权投资	7046	8876	10446	11977
					固定资产	98764	123803	139722	154791
					在建工程	50455	59624	69958	80413
					无形资产	10786	13185	14986	16821
	2023	2024E	2025E	2026E	非流动资产合计	191176	232514	264803	296338
	16816	14895	19699	22250	<b>资产总计</b>	253040	284661	317153	356797
少数股东损益	1484	933	1356	1556	短期借款	43526	53526	58526	60526
	11568	15663	18754	21123	应付票据及应付账款	45594	35782	38997	41411
非经营收益	2280	3245	3823	4061	预收账款	0	0	0	0
	-5351	-8951	-3913	3704	其它流动负债	19537	21875	22547	23950
	26 <b>797</b>	25785	<b>39719</b>	52694		108657	111184	120071	125887
	43070	-55494	-49797	-51443	流动负债合计  长期借款	·····	·····		
	-1870	-55494 -1830		-51443 -1531	本 共 它 长 期 负 债	39811 10118	59811 10118	62362 10118	72383
	110		-1570 683			49929	69929	72480	10118 82501
其他 经 <b>签</b> 注动现 <b>会</b> 法		612	683	778	非流动负债合计	·····			
· ·	44830	- <b>56712</b>	-50685	- <b>52196</b>	负债总计	158586	181113	192551	208388
	33887	30000	7551	12021	实收资本	3140	3140	3140	3140
股权募资	76	0	0	0	归属于母公司所有者权益	88656	96816	116515	138765
	11154	-10268	-4181	-4522	少数股东权益	5798	6731	8087	9644
融资活动现金流 现金净流量	22809 4684	19732 -11195	3369 -7597	7498 7996	负债和所有者权益合计	253040	284661	317153	356797

备注: (1) 表中计算估值指标的收盘价日期为 12 月 12 日; (2) 以上各表均为简表

资料来源:公司年报(2023), HTI



#### APPENDIX 1

#### Summary

### **Investment Highlights:**

Wanhua Chemical Group held its Q3 2024 performance briefing on December 4, 2024, at the Shanghai Stock Exchange Roadshow Center. The ethylene phase II is expected to be completed in Q1 2025, with capital expenditure gradually slowing. The phase I ethylene plant, with an annual capacity of 1 million tons, is undergoing a technical upgrade to switch from propane to ethane feedstock, expected to complete by the end of 2025. The phase II plant, with a capacity of 1.2 million tons, will use naphtha and ethane. Strategic agreements for raw materials are in place, with completion expected in Q1 2025. As key projects like ethylene phase II and Penglai Industrial Park phase I come online, capital expenditure will slow.

The fine chemicals business is progressing steadily, with 10,000 tons of Vitamin A in trial production. The 200,000-ton POE project is stable, with excellent performance in industrial modified and PV film products. As of December 12, 2024, Baiinfo reports the average price of POE Dow 8660/8669 PV material at RMB 14,000 per ton. The alpha-olefin project is under construction, expected to start in 2025. The self-developed citral chain and downstream flavors like geraniol, citronellol, and ionone are in production, with some products sold externally. The Vitamin A market average price is RMB 150 per kilogram as of December 12, 2024.

Strengthening market resource allocation ensures sustained growth in overseas markets. The company will adapt marketing strategies to global trade changes, leveraging overseas production bases to enhance supply chain resilience. According to Chem365 citing China Customs, from January to October 2024, polymeric MDI exports totaled 1.0012 million tons, up 9.95% YoY, driven by refrigerator and freezer demand. The USA, with 233,000 tons, is the largest importer, holding a 23.3% share.

Profit Forecast: We maintain our profit forecast, expecting net profit attributable to shareholders of RMB 14.90/19.70/22.25 billion for 2024-2026, with EPS of RMB 4.74/6.27/7.09 per share. We are optimistic about the company's growth, assigning a 19x PE for 2024, with a target price of RMB 90.06, maintaining an 'Outperform' rating.

Risk Warning: New project progress may be weaker than expected; significant product price declines.

## 附录 APPENDIX

#### 重要信息披露

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中性,未来 12-18 个月内预期相对基准指数变化不大,基准定义如下。根据 FINRA/NYSE 的评级分布规则,我们会将中性评级划入持有这一类别。

**弱于大市**,未来 12-18 个月内预期相对基准指数跌幅在 10%以上,基准定义如 下

各地股票基准指数:日本 - TOPIX, 韩国 - KOSPI,台湾 - TAIEX,印度 - Nifty100,美国-SP500;其他所有中国概念股 - MSCI China.

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## 评级分布 Rating Distribution

## **Ratings Distribution** Most Recent Full Quarter Prior Full Quarter Underperform Underperform 0.4% Outperform 91.8% 最新季度 上一季度 弱于大市 弱于大市 中性 中 优于大市 优于大市 91.4%



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**Outperform:** The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

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	优于大市	中性 (持有)	弱于大市
海通国际股票研究覆盖率	91.8%	7.8%	0.4%
投资银行客户*	3.5%	4.4%	0.0%

\*在每个评级类别里投资银行客户所占的百分比。

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买入, 未来 12-18 个月内 预期相 对基准指数涨幅在 10%以上, 基准定义如下

中性,未来12-18个月内预期相对基准指数变化不大,基准定义加下。根据FINRA/NYSE的评级分布规则,我们会将中性评级划入持有这一类别。

卖出,未来12-18个月内预期相对基准指数跌幅在10%以上,基准定义如下

各地股票基准指数:日本 - TOPIX, 韩国 - KOSPI, 台湾 - TAIEX, 印度 - Nifty100; 其他所有中国概念股 - MSCI China.

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	Outperform	Neutral	Underp er for m	
		(hold)		
HTI Equity Research Coverage	91.8%	7.8%	0.4%	
IB clients*	3.5%	4.4%	0.0%	

<sup>\*</sup>Percentage of investment banking clients in each rating category.

BUY, Neutral, and SELL in the above distribution correspond to our current ratings of Outperform, Neutral, and Underperform.

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BUY: The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

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SELL: The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

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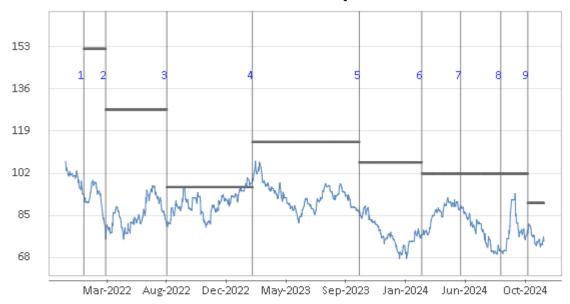
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- 2. 15 Mar 2022 OUTPERFORM at 75.55 target 127.65.
- 3. 2 Aug 2022 OUTPERFORM at 81.00 target 96.42.
- 4. 14 Feb 2023 OUTPERFORM at 97.97 target 114.58.
- 5. 17 Oct 2023 OUTPERFORM at 87.56 target 106.40.
- 6. 10 Mar 2024 OUTPERFORM at 77.18 target 101.84.
- 7. 5 Jun 2024 OUTPERFORM at 88.10 target 101.84.
- 8. 5 Sep 2024 OUTPERFORM at 70.69 target 101.84.
- 9. 6 Nov 2024 OUTPERFORM at 78.88 target 90.06.