

三美股份 Zhejiang Sanmei Chemical Industry (603379 CH)

业绩保持增长, 看好三代制冷剂景气周期

Growth Maintained, Positive with Three Generations of Refrigerant Boom Cycle



观点聚焦 Investment Focus



(Please see APPENDIX 1 for English summary)

- 公司业绩大幅增长。公司 2024 年营业收入 40.4 亿元,同比增长 21.17%;归属于母公司所有者的净利润 7.79 亿元,同比增长 178.4%,其中 2024Q4 营业收入 10.00 亿元,同比+37.98%,环比+0.10%,归母净利润 2.18 亿元,同比+423.08%,环比+22.85%。 2025 年一季度营业收入 12.12 亿元,同比增长 26.42%,环比+21.17%;归属于母公司所有者的净利润 4.01 亿元,同比增长 159.59%,环比+84.01%。
- 制冷剂价格保持涨势,公司盈利能力显著提高。2024 年公司制冷剂产量/销量 16.26/12.34 万吨,分别同比+3.88%/+1.62%,制冷剂价格 26055.9 元/吨,同比+28.17%,其中第四季度制冷剂价格同比+48.49%,环比+6.09%。2025 年第一季度,公司制冷剂产量/销量 4.09 万吨/2.71 万吨,价格 37392.28 元/吨,均价同比+56.92%,环比+32.85%。公司 2024 年销售毛利率/销售净利率分别为 29.79%/19.18%,分别同比+16.39pct/ 10.79pct。2025Q1 公司销售毛利率/净利率分别为 46.70%/32.84%,分别同比+23.93pct/+16.74pct,环比+12.31pct/ 11.27pct,盈利能力显著提高。
- 三代制冷剂价格有望保持涨势,公司充分受益。空调产销及排产保持高增长,中长期看国内空调、冰箱、冰柜和汽车保有量的持续增加,海外新兴市场制冷需求崛起,将持续拉动制冷剂需求。我们认为:配额约束下三代制冷剂供需格局将持续优化,继续看好三代制冷剂景气周期。根据生态环境部公告,2025年核发三代制冷剂(HFCs)总计79.19万吨,其中三美股份R32/R125A/R134A生产配额分别为3.31/3.08/4.99万吨,配额占比达到15.4%,公司作为配额头部企业,有望充分受益。
- 盈利预测。三代制冷剂价格保持涨势,公司 2024 年及 2025Q1 业绩大幅增长,我们预计公司 2025-27 年归母净利润分别为 20.14亿元、24.20亿元、28.67亿元,对应 EPS分别为 3.30/3.96/4.70 元。给予公司 2025 年 18 倍 PE,对应目标价 59.40 元。我们调高投资评级至"优于大市"。
- 风险提示。制冷剂需求下滑,制冷剂配额政策变化。

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公司名称		股价	EPS(元/股)			PE (倍)		
	股票代码	(元)	2024	2025E	2026E	2024	2025E	2026E
巨化股份	600160.CH	25.41	0.73	1.43	1.79	34.81	17.77	14.20
东岳集团	0189.HK	9.17	0.46	1.11	1.39	19.93	8.26	6.60
永和股份	605020.CH	21.68	0.66	1.13	1.51	32.85	19.19	14.36

资料来源: Wind, 海通国际, 股价为 2025 年 4 月 30 日收盘价, 每股收益均为 Wind 一致预期;

财务预测表

资产负债表 (百万元)	2023A	2024A	2025E	2026E	2027E	利润表 (百万元)	2023A	2024A	2025E	2026E	2027E
货币资金	3,187	2,659	3,303	4,985	6,697	营业总收入	3,334	4,040	5,947	6,471	7,046
交易性金融资产	20	262	212	262	212	营业成本	2,887	2,836	3,040	3,043	3,046
应收账款及票据	279	303	446	485	528	税金及附加	20	23	35	38	41
存货	543	561	587	595	592	销售费用	56	53	77	84	92
其他流动资产	253	317	408	458	490	管理费用	163	178	262	285	310
流动资产合计	4,283	4,102	4,956	6,785	8,520	研发费用	53	81	89	97	106
长期投资	402	233	433	283	233	EBIT	184	899	2,461	2,951	3,476
固定资产	1,113	1,089	1,174	1,202	1,223	其他收益	12	23	27	33	34
在建工程	229	675	829	620	697	公允价值变动收益	2	4	0	0	0
无形资产及商誉	340	505	586	661	732	投资收益	-13	-6	-16	-13	-16
其他非流动资产	362	536	543	544	545	财务费用	-124	-94	-50	-64	-98
非流动资产合计	2,446	3,038	3,565	3,310	3,430	减值损失	17	-18	1	0	0
总资产	6,729	7,140	8,521	10,095	11,949	资产处置损益	2	4	5	6	6
短期借款	0	0	0	0	0	营业利润	299	970	2,511	3,014	3,574
应付账款及票据	608	247	283	274	279	营业外收支	77	-4	0	0	0
一年内到期的非流动负 债	1	0	0	0	0	所得税	96	191	502	603	715
其他流动负债	212	251	281	312	318	净利润	280	775	2,009	2,411	2,859
流动负债合计	820	498	564	586	597	少数股东损益	0	-4	-5	-9	-9
长期借款	0	65	55	45	35	归属母公司净利润	280	779	2,014	2,420	2,867
应付债券	0	0	0	0	0						
租赁债券	0	0	0	0	0	主要财务比率	2023A	2024A	2025E	2026E	2027E
其他非流动负债	16	13	29	29	29	ROE(摊薄,%)	4.7%	12.1%	26.0%	26.0%	25.6%
非流动负债合计	16	79	85	75	65	ROA(%)	4.3%	11.2%	25.7%	25.9%	25.9%
总负债	836	576	649	660	661	ROIC(%)	2.3%	10.9%	24.8%	24.9%	24.6%
实收资本(或股本)	610	610	610	610	610	销售毛利率(%)	13.4%	29.8%	48.9%	53.0%	56.8%
其他归母股东权益	5,282	5,831	7,144	8,715	10,577	EBIT Margin(%)	5.5%	22.3%	41.4%	45.6%	49.3%
归属母公司股东权益	5,892	6,441	7,754	9,326	11,187	销售净利率(%)	8.4%	19.2%	33.8%	37.3%	40.6%
少数股东权益	0	123	118	109	101	资产负债率(%)	12.4%	8.1%	7.6%	6.5%	5.5%
股东权益合计	5,892	6,564	7,872	9,435	11,288	存货周转率(次)	5.3	5.1	5.3	5.2	5.1
总负债及总权益	6,729	7,140	8,521	10,095	11,949	应收账款周转率 (次)	10.3	13.9	15.9	13.9	13.9
						总资产周转周转率 (次)	0.5	0.6	0.8	0.7	0.6
现金流量表 (百万元)	2023A	2024A	2025E	2026E	2027E	净利润现金含量	1.7	0.9	1.0	1.1	1.1
经营活动现金流	484	709	2,021	2,554	3,046	资本支出/收入	19.1%	17.9%	8.3%	1.5%	5.6%
投资活动现金流	-715	-1,003	-679	-12	-315	EV/EBITDA	56.45	19.80	8.95	6.96	5.46
筹资活动现金流	-147	-197	-701	-861	-1,018	P/E(现价&最新股本摊薄)	96.27	34.58	13.37	11.12	9.39
汇率变动影响及其他	18	18	4	0	0	P/B(现价)	4.57	4.18	3.47	2.89	2.41
现金净增加额	-361	-473	645	1,681	1,713	P/S(现价)	8.08	6.66	4.53	4.16	3.82
折旧与摊销	127	153	185	210	236	EPS-最新股本摊薄(元)	0.46	1.28	3.30	3.96	4.70
		222	-193	-76	-61	DPS-最新股本摊薄(元)	0.23	0.45	1.16	1.39	1.65
营运资本变动	70	-232	-193	-70	-01	DP3-取引及本种将(几)	0.23	0.43	1.10	1.55	1.05

数据来源: Wind, 公司公告, 海通国际

5 May 2025 3



APPENDIX 1

Summary

The company's performance increased significantly. The company's 2024 operating income was 4.04 billion yuan, an increase of 21.17% year-on-year; NPAtS of the company was 779 million yuan, an increase of 178.4% year-on-year, of which the 2024Q4 operating income of 1.00 billion yuan, +37.98% YOY, +0.10% QOQ, NPAtS of 218 million yuan, +423.08% year-on-year, + 22.85% QOQ. In 2025Q1, the operating income was 1.212 billion yuan, up 26.42% year-on-year, +21.17% QOQ; net profit attributable to owners of the parent company was 401 million yuan, up 159.59% year-on-year, +84.01% QOQ.

Refrigerant price maintains upward trend, the company's profitability improved significantly. In 2024, the company's refrigerant production/sales were 162,600 tons/123,400 tons, respectively, +3.88%/+1.62% year-on-year; the refrigerant price was 26,055.9 yuan/ton, +28.17% year-on-year, of which the refrigerant price in Q4 +48.49% year-on-year, +6.09% QOQ. In 2025Q1, the company's refrigerant production/sales were 40,900 tons/27,100 tons, the price of 37,392.28 yuan / ton; the average price was +56.92% year-on-year, +32.85% QOQ. The company's 2024 gross sales margin / net sales margin were 29.79% / 19.18%, respectively, +16.39pct / 10.79pct year-on-year. In 2025Q1, the company's gross sales margin / net sales margin were 46.70% / 32.84%, respectively, +23.93pct / +16.74pct year-on-year, +12.31pct / 11.27pct QOQ; profitability improved significantly.

Three generations of refrigerant prices are expected to keep rising, the company fully benefited. Air conditioning production and sales and scheduling to maintain high growth in the medium and long term to see the domestic air conditioning, refrigerators, freezers and automobile ownership continues to increase, the rise of refrigeration demand in overseas emerging markets will continue to pull the demand for refrigerants. We believe that the supply and demand pattern of three-generation refrigerant will continue to be optimized under the quota constraint, and continue to be optimistic about the three-generation refrigerant boom cycle. According to the announcement of the Ministry of Ecology and Environment, 2025 issued three generations of refrigerants (HFCs) totaling 791,900 tons, of which the three United States shares of R32 / R125A / R134A production quota were 33,100 tons, 30,800 tons, and 49,900 tons, with quota accounted for 15.4%. The company as the head of the quota enterprises, is expected to fully benefit.

Profit Forecast. Three generations of refrigerant prices maintain the upward trend, the company's 2024 and 2025Q1 results increased significantly, we expect the company's 2025-27 net profit of 2.014 billion yuan, 2.420 billion yuan, 2.867 billion yuan, corresponding to the EPS were 3.30/ 3.96/ 4.70 yuan. Give the company 2025 18 times PE, corresponding to the target price of 59.40 yuan. We upgrade the investment rating to OUTPERFORM.

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Risk Tips. Refrigerant demand decline, refrigerant quota policy changes.

APPENDIX 2

ESG Comments

Environmental:

积极响应发展新能源的国家战略

Social:

拟以集中竞价交易方式回购股份用于员工持股计划或股权激励

Governance:

专业从事氟碳化学品和无机氟产品等氟化工产品



附录 APPENDIX

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优于大市,未来 12-18 个月内预期相对基准指数涨幅在 10%以上,基准定义如 下

中性,未来 12-18 个月内预期相对基准指数变化不大,基准定义如下。根据 FINRA/NYSE 的评级分布规则,我们会将中性评级划入持有这一类别。

弱于大市,未来 12-18 个月内预期相对基准指数跌幅在 10%以上,基准定义如 下

各地股票基准指数:日本 – TOPIX, 韩国 – KOSPI, 台湾 – TAIEX, 印度 – Nifty100, 美国 – SP500; 其他所有中国概念股 – MSCI China.

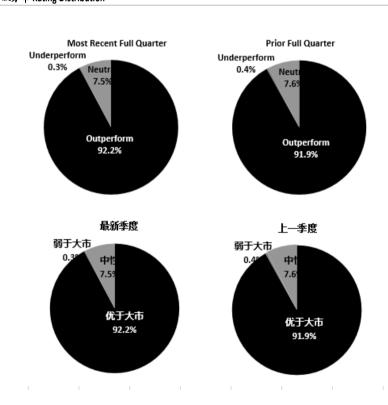
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Analyst Stock Ratings

Outperform: The stock's total return over the next 12-18 months is

评级分布 Rating Distribution





expected to exceed the return of its relevant broad market benchmark, as indicated below.

Neutral: The stock's total return over the next 12-18 months is expected to be in line with the return of its relevant broad market benchmark, as indicated below. For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category.

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截至 2025 年 3 月 31 日海通国际股票研究评级分布

	优于大市	中性 (持有)	弱于大市
海通国际股票研究覆盖率	92.2%	7.5%	0.3%
投资银行客户*	3.3%	3.5%	0.0%

^{*}在每个评级类别里投资银行客户所占的百分比。

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买入,未来12-18个月内预期相对基准指数涨幅在10%以上,基准定义如下

中性,未来 12-18 个月内预期相对基准指数变化不大,基准定义如下。根据 FINRA/NYSE 的评级分布规则,我们会将中性评级划入持有这一类别。

卖出, 未来 12-18 个月内预期相对基准指数跌幅在 10%以上, 基准定义如下

各地股票基准指数: 日本-TOPIX, 韩国-KOSPI, 台湾-TAIEX, 印度-Nifty100; 其他所有中国概念股-MSCI China.

Haitong International Equity Research Ratings Distribution, as of March 31, 2025

	Outperform	Neutral	Underperform	
		(hold)		
HTI Equity Research Coverage	92.2%	7.5%	0.3%	
IB clients*	3.3%	3.5%	0.0%	

^{*}Percentage of investment banking clients in each rating category.

BUY, Neutral, and SELL in the above distribution correspond to our current ratings of Outperform, Neutral, and Underperform.

For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category. Please note that stocks with an NR designation are not included in the table above.

Previous rating system definitions (until 30 Jun 2020):

BUY: The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

NEUTRAL: The stock's total return over the next 12-18 months is expected to be in line with the return of its relevant broad market benchmark, as indicated below. For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category.

SELL: The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

Benchmarks for each stock's listed region are as follows: Japan - TOPIX, Korea - KOSPI, Taiwan - TAIEX, India - Nifty100; for all other China-concept stocks - MSCI China.

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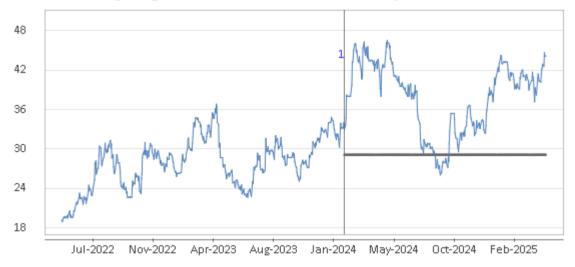
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Recommendation Chart

Zhejiang Sanmei Chemical Industry - 603379 CH



1. 4 Feb 2024 Neutral at 32.91 target 29.12.

Source: Company data Bloomberg, HTI estimates

