

# 山金国际 Shanjin International Gold (000975 CH)

黄金价格上涨带动利润提升, 内外联动增强资源接续能力

The rise in gold prices leads to an increase in profits, internal and external linkages enhance the ability to connect resources



观点聚焦 Investment Focus

维持优于	F大市M	aintain Ol	ITPFREQ	RM
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评级			优于大市 OI	
现价				Rmb20.54
目标价				Rmb24.40
HTI ESG				2.0-2.0-4.0
E-S-G: 0-5, (Please refer to	the Appendix fo	or ESG comments)		
市值			Rmb50.24bn	/ US\$6.97bn
日交易额 (3 个月均值	<u>i</u> )			JS\$90.16mn
发行股票数目	,			2,446mn
自由流通股(%)				34%
1年股价最高最低值			Rmb22.6	0-Rmb15.33
注: 现价 Rmb20.54	为 2025 年 05	月 23 日收盘价		
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70 ————————————————————————————————————	Sep-2	<b>1 J</b> ar	<b>1-16 to s dd s 14 1</b> 0 1-25	May-25
Volume	Sep-2	4 Jar	<b>1-Mus dis M</b> 1-25	May-25
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May-24 资料未源: Factset	Sep-2	1mth	3mth	12mth
May-24 <i>资料来源: Factset</i>	Sep-2	1mth -5.6%	3mth 23.1%	12mth 9.5%
Bunjon May-24 资料来源: Factset 绝对值 绝对值(美元)	Sep-2	1mth -5.6% -4.2%	3mth 23.1% 24.0%	12mth 9.5% 10.0%
May-24 <i>资料来源: Factset</i>	Sep-2	1mth -5.6%	3mth 23.1%	12mth 9.5%
Bunjon May-24 资料来源: Factset 绝对值 绝对值(美元)	Sep-2	1mth -5.6% -4.2%	3mth 23.1% 24.0%	12mth 9.5% 10.0%
May-24 <i>資料来源: Factset</i> 绝对值 绝对值(美元) 相对 MSCI China	·	1mth -5.6% -4.2% -11.1%	3mth 23.1% 24.0% 25.2%	12mth 9.5% 10.0% -11.0%
May-24 <i>资料未源: Factset</i> 绝对值 绝对值(美元) 相对 MSCI China Rmb mn Revenue	Dec-24A	1mth -5.6% -4.2% -11.1%	3mth 23.1% 24.0% 25.2%	12mth 9.5% 10.0% -11.0%
May-24 <i>资料来源: Factset</i> 绝对值 绝对值(美元) 相对 MSCI China Rmb mn	Dec-24A 13,585	1mth -5.6% -4.2% -11.1% Dec-25E 15,845	3mth 23.1% 24.0% 25.2% Dec-26E 17,904	12mth 9.5% 10.0% -11.0% Dec-27E 20,708
May-24 <i>资料未源: Factset</i> 绝对值 绝对值(美元) 相对 MSCI China Rmb mn Revenue Revenue (+/-)	Dec-24A 13,585 68%	1mth -5.6% -4.2% -11.1% Dec-25E 15,845 17%	3mth 23.1% 24.0% 25.2% Dec-26E 17,904 13%	12mth 9.5% 10.0% -11.0% Dec-27E 20,708 16%
May-24 <i>资料来源: Factset</i> 绝对值 绝对值(美元) 相对 MSCI China Rmb mn Revenue Revenue (+/-) Net profit	Dec-24A 13,585 68% 2,173	1mth -5.6% -4.2% -11.1% Dec-25E 15,845 17% 3,374	3mth 23.1% 24.0% 25.2% Dec-26E 17,904 13% 4,196	12mth 9.5% 10.0% -11.0% Dec-27E 20,708 16% 5,355
May-24 <i>资料未源: Factset</i> 绝对值 绝对值(美元) 相对 MSCI China Rmb mn Revenue Revenue (+/-) Net profit Net profit (+/-)	Dec-24A 13,585 68% 2,173 53%	1mth -5.6% -4.2% -11.1% Dec-25E 15,845 17% 3,374 55%	3mth 23.1% 24.0% 25.2% Dec-26E 17,904 13% 4,196 24%	12mth 9.5% 10.0% -11.0% Dec-27E 20,708 16% 5,355 28%
May-24 <i>资料未源: Factset</i> 绝对值 绝对值(美元) 相对 MSCI China Rmb mn Revenue Revenue (+/-) Net profit Net profit (+/-) Diluted EPS (Rmb)	Dec-24A 13,585 68% 2,173 53% 0.78	1mth -5.6% -4.2% -11.1% Dec-25E 15,845 17% 3,374 55% 1.22	3mth 23.1% 24.0% 25.2% Dec-26E 17,904 13% 4,196 24% 1.51	12mth 9.5% 10.0% -11.0% Dec-27E 20,708 16% 5,355 28% 1.93

(Please see APPENDIX 1 for English summary)

**2025Q1 业绩表现**:公司 2025 年第一季度实现营业收入 43.21 亿元,同比增长 55.84%,环比增长 185.40%;实现归母净利 6.94 亿元,同比增长 37.91%,环比增长 55.66%,创下单季历史新高;实现扣非归母净利 7.04 亿元,同比增长 40.87%,环比增长 64.99%。

矿产金毛利率显著提升: 25Q1, 矿产金产量为 1.77 吨,销量为 2.03 吨,合并摊销后单位销售成本为 147.87 元/克,同比下降 5.41%,销售价格为 659 元/克,同比增长 35%,毛利率为 77.57%,同比增长 9.59 个百分点,公司矿产金成本控制能力不断增强,叠加黄金价格上涨带动公司利润提升; 矿产银产量为 22.1 吨,同比增长 5.6%,销量为 23.4 吨,同比减少 21.1%,合并摊销后单位销售成本为 2.41 元/克,同比减少 15.7%,销售价格为 6.27 元/克,同比增长 35%,毛利率为 61.54%,同比增长约 23 个百分点;铅精粉、锌精粉 25Q1 产量分别为 1312、1395 吨,同比增长 20.7%、0.8%;销量分别为 1226、1643 吨,同比减少 17%、30%,合并摊销后单位销售成本分别为 5392、7903 元/吨,同比减少 41%、20%,销售价格分别为 14806、16657 元/吨,同比增长 10%、22%。综上,公司主要矿产品展现出强大的盈利能力。

内外联动资源接续能力增强: 芒市华盛金矿项目取得进展,2025 年 1 月,公司与芒市海华开发有限公司签订协议,收购其持有的云南西部矿业有限公司 52.07%的股权,该公司核心资产为云南省潞西市大岗坝地区金矿勘探探矿权。同月,公司控股子公司芒市华盛金矿收购芒市海华开发有限公司持有的云南省潞西市勐稳地区金及多金属矿勘探探矿权。公司成功收购纳米比亚 Osino 项目 100%股权, Osino 项目资产位于纳米比亚的 Twin Hills 矿山,新增黄金资源量 127.2 吨,投产后预计年增产能 5吨,是山金国际在海外首个独立运营的全资、绿地项目,对于推进山金国际国际化发展战略具有重大意义。

**盈利预测与评级:** 我们预计公司 2025-2027 年营业收入分别为 158.45、179.04、207.08 亿元; 归母净利分别为 33.74、41.96、53.55 亿元; EPS 分别为 1.22、1.51、1.93 元(25-26 年原预测为 0.98 和 1.20 元)。基于山金国际 2025 年 EPS,考虑到其黄金产量增长趋势明确、成本控制有效,并参考可比公司估值水平,给予 2025 年 20 倍 PE 估值,目标价 24.40 元(原为 23.15 元,2024 年 27 倍 PE 估值,+5%),维持"优大于市"评级。

风险提醒: 金属价格波动; 产能释放不及预期。

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资料来源:公司信息,HTI

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# 盈利预测假设

我们预计,2025-2027 年,公司矿产金营收为 63.08、81.40、107.11 亿元,毛利为 50.61、64.07、 82.26 亿元; 矿产银营收为 11.99、12.59、13.23 元,毛利为 5.48、 5.94、6.44 亿元。

# 可比公司估值表

# 图表 1 可比公司估值表 (截至 2025 年 5 月 23 日)

代码 简称 -		EPS (元)			PE (倍)		
11/49	111 1/1/	2024A	2025E	2026E	2024A	2025E	2026E
600988.CH	赤峰黄金	1.06	1.47	1.68	14.72	19.28	16.84
002155.CH	湖南黄金	0.70	1.76	2.04	22.34	13.48	11.64
600489.CH	中金黄金	0.70	0.97	1.15	17.22	14.27	12.10
600547.CH	山东黄金	0.66	1.29	1.60	34.30	23.91	19.27
均	值	0.37	0.78	1.37	1.62	22.15	17.74

注: 收盘价为 2025 年 5 月 23 日价格, EPS 为 wind 一致预期

资料来源: Wind, 海通国际

# 财务报表分析和预测

资产负债表(百万元)	2024A	2025E	2026E	2027E
货币资金	2,870	4,696	7,047	10,303
交易性金融资产	1,257	1,407	1,557	1,707
应收账款及票据	21	44	50	58
存货	1,240	1,793	1,910	2,079
其他流动资产	136	238	294	366
流动资产合计	5,524	8,178	10,858	14,512
长期投资	0	0	0	0
固定资产	3,171	3,308	3,397	3,440
在建工程	258	258	258	258
无形资产及商誉	8,889	8,968	9,021	9,050
其他非流动资产	348	328	312	312
非流动资产合计	12,665	12,861	12,989	13,059
总资产	18,189	21,039	23,847	27,571
短期借款	0	0	0	100
应付账款及票据	796	1,186	1,263	1,375
一年内到期的非流动负债	373	315	315	315
其他流动负债	684	833	912	999
流动负债合计	1,854	2,334	2,491	2,790
长期借款	1,006	1,206	1,106	1,006
应付债券	0	0	0	0
租赁债券	12	20	13	19
其他非流动负债	505	492	492	492
非流动负债合计	1,523	1,718	1,611	1,517
总负债	3,377	4,053	4,102	4,307
实收资本(或股本)	2,777	2,777	2,777	2,777
其他归母股东权益	10,204	12,004	14,243	17,101
归属母公司股东权益	12,981	14,781	17,020	19,877
少数股东权益	1,831	2,206	2,724	3,386
股东权益合计	14,812	16,987	19,744	23,264
总负债及总权益	18,189	21,039	23,847	27,571
现金流量表(百万元)	2024A	2025E	2026E	2027E
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现金流量表(百万元)	2024A	2025E	2026E	2027E
经营活动现金流	3,871	4,471	5,632	6,992
投资活动现金流	-2,849	-1,197	-1,187	-1,197
筹资活动现金流	-431	-1,441	-2,093	-2,540
汇率变动影响及其他	-13	-7	0	0
现金净增加额	577	1,826	2,351	3,255
折旧与摊销	633	809	881	939
营运资本变动	760	-103	-10	-6
资本性支出	-687	-1,008	-1,008	-1,008

备注: (1)表中计算估值指标的收盘价日期为5月23日; (2)以上各表均为简表资料来源:公司年报(2024),海通国际

利润表 (百万元)	2024A	2025E	2026E	2027E
营业总收入	13,585	15,845	17,904	20,708
营业成本	9,521	9,928	10,577	11,513
税金及附加	284	364	412	476
销售费用	5	6	9	10
管理费用	405	475	537	621
研发费用	120	127	143	166
EBIT	3,252	4,956	6,223	7,919
其他收益	3	5	5	6
公允价值变动收益	5	0	0	0
投资收益	-52	16	0	0
财务费用	25	24	19	3
减值损失	-2	0	0	0
资产处置损益	0	0	0	0
营业利润	3,181	4,941	6,212	7,925
营业外收支	-7	-9	-9	-9
所得税	743	1,184	1,489	1,900
净利润	2,430	3,749	4,715	6,016
少数股东损益	257	375	519	662
归属母公司净利润	2,173	3,374	4,196	5,355
主要财务比率	2024A	2025E	2026E	2027E

主要财务比率	2024A	2025E	2026E	2027E
ROE (摊薄,%)	16.7%	22.8%	24.7%	26.9%
ROA (%)	14.1%	19.1%	21.0%	23.4%
ROIC(%)	15.4%	20.3%	22.3%	24.4%
销售毛利率(%)	29.9%	37.3%	40.9%	44.4%
EBIT Margin(%)	23.9%	31.3%	34.8%	38.2%
销售净利率(%)	17.9%	23.7%	26.3%	29.1%
资产负债率(%)	18.6%	19.3%	17.2%	15.6%
存货周转率(次)	7.0	6.5	5.7	5.8
应收账款周转率 (次)	430.2	486.6	382.0	386.1
总资产周转率(次)	0.8	8.0	8.0	0.8
净利润现金含量	1.8	1.3	1.3	1.3
资本支出/收入	5.1%	6.4%	5.6%	4.9%
EV/EBITDA	10.60	9.35	7.24	5.44
P/E(现价&最新股本摊薄	26.25	16.90	13.59	10.65
P/B(现价)	4.39	3.86	3.35	2.87
P/S(现价)	4.20	3.60	3.19	2.75
EPS-最新股本摊薄(元)	0.78	1.22	1.51	1.93
DPS-最新股本摊薄(元)	0.36	0.57	0.70	0.90
股息率(现价,%)	1.8%	2.8%	3.4%	4.4%

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#### **APPENDIX 1**

#### Summary

**2025Q1 Performance:** The company achieved operating income of 4.321 billion yuan in Quarter 1 of 2025, an increase of 55.84% year-on-year and 185.40% quarter-on- quarter; achieved net profit attributable to shareholders of 694 million yuan, an increase of 37.91% year-on-year and 55.66% quarter-on- quarter, setting a new historical high in a single quarter; achieved net profit attributable to shareholders of 704 million yuan, an increase of 40.87% year-on-year and 64.99% quarter-on- quarter.

The gross profit margin of mineral gold increased significantly: in 25Q1, the output of mineral gold was 1.77 tons, the sales volume was 2.03 tons, the unit sales cost after consolidated amortization was 147.87 yuan/gram, a year-on-year decrease of 5.41%, the sales price was 659 yuan/gram, a year-on-year increase of 35%, and the gross profit margin was 77.57%, a year-on-year increase of 9.59 percentage points, the sales volume was 23.4 tons, a year-on-year decrease of 21.1%, the consolidated amortized unit sales cost was 2.41 yuan/gram, a year-on-year decrease of 15.7%, the sales price was 6.27 yuan/gram, a year-on-year increase of 35%, and the gross profit margin was 61.54%, a year-on-year increase of about 23 percentage points; The output of lead concentrate powder and zinc concentrate powder in 25Q1 was 1312 and 1395 tons respectively, a year-on-year increase of 20.7% and 0.8%; The sales volume was 1226 and 1643 tons, a year-on-year decrease of 17% and 30%, and the unit sales cost after consolidated amortization was 5392 and 7903 yuan/ton, a year-on-year decrease of 41% and 20%, and the sales price was 14806 and 16657 yuan/ton, a year-on-year increase of 10% and 22%. In summary, the company's main mineral products show strong profitability.

Enhancement of internal and external linkage resource continuity capabilities: In January 2025, the Company signed an agreement with Mangshi Haihua Development Co., Ltd. to acquire its 52.07% stake in Yunnan Western Mining Co., Ltd., whose core asset is the gold exploration and prospecting rights in Dagangba area, Luxi City, Yunnan Province. In the same month, Mangshi Huasheng Gold Mine, a holding subsidiary of the Company, acquired the exploration and prospecting rights of gold and polymetallic mines in Mengwen District, Luxi City, Yunnan Province held by Mangshi Haihua Development Co., Ltd. The company successfully acquired 100% equity of the Osino project in Namibia, the assets of the Osino project are located in the Twin Hills mine in Namibia, with an additional gold resource of 127.2 tons, and an estimated annual production capacity of 5 tons after it is put into operation.

**Profit Forecast and Rating:** We expect the company's operating income to be 15.845, 17.904, and 20.708 billion yuan respectively in 2025-2027; net profit attributable to shareholders to be 3.374, 4.196, and 5.355 billion yuan respectively; EPS to be 1.22, 1.51, and 1.93 yuan respectively. Based on the 2025 EPS of Shanjin International, considering its clear growth trend in gold production and effective cost control, and referring to the valuation level of comparable companies, we give a 20x PER valuation for 2025, with a target price of 24.40 yuan, and maintain a "OUTPERFORM" rating.

**Risk notice:** Metal prices fluctuate; capacity release is lower than expected.



Scientific and effective corporate governance is an important foundation for companies to achieve excellent business performance and long-term sustainable development. Shanjin International closely follows the development pulse of the new era, anchors high-quality development goals, continuously optimizes governance structure, and accumulates surging momentum for enterprise development. The company deeply promotes corporate governance and risk management, actively explores management innovation, clearly defines the rights and responsibilities of management, builds a scientific and efficient decision-making system, and solidifies the foundation for the stable operation of the enterprise.



#### 附录 APPENDIX

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# 分析师股票评级

优于大市,未来12-18个月内预期相对基准指数涨幅在10%以上,基准定义如下

中性,未来 12-18 个月内预期相对基准指数变化不大,基准定义如下。根据 FINRA/NYSE 的评级分布规则,我们会将中性评级划入持有这一类别。

**弱于大市**,未来 12-18 个月内预期相对基准指数跌幅在 10%以上,基准定义如下

各地股票基准指数:日本-TOPIX,韩国-KOSPI,台湾-TAIEX,印度-Nifty100,美国-SP500; 其他所有中国概念股-MSCI China.

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Outperform: The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

**Neutral:** The stock's total return over the next 12-18 months is expected to be in line with the return of its relevant broad market benchmark, as indicated below. For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category.

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Benchmarks for each stock's listed region are as follows: Japan – TOPIX, Korea – KOSPI, Taiwan – TAIEX, India – Nifty100, US – SP500; for all other China-concept stocks – MSCI China.

	截至 2025 年 3 月 31 日海通国际股票研究评级分布			截至 2024年 12月 31日	2024年 12月 31日海通国际股票研究评级分布		
	优于大市	中性	弱于大市	优于大市	中性	弱于大市	
		(持有)			(持有)		
海通国际股票研究覆盖率	92.2%	7.5%	0.3%	91.9%	7.6%	0.4%	



投资银行客户\* 3.3% 3.5% 0.0% 2.1% 2.2% 0.0%

\*在每个评级类别里投资银行客户所占的百分比。

上述分布中的买入,中性和卖出分别对应我们当前优于大市,中性和落后大市评级。

只有根据 FINRA/NYSE 的评级分布规则,我们才将中性评级划入持有这一类别。请注意在上表中不包含非评级的股票。

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买入, 未来 12-18 个月内预期相对基准指数涨幅在 10%以上, 基准定义如下

中性、未来 12-18 个月内预期相对基准指数变化不大、基准定义如下。根据 FINRA/NYSE 的评级分布规则、我们会将中性评级划入持有这一类别。

卖出,未来12-18个月内预期相对基准指数跌幅在10%以上,基准定义如下

各地股票基准指数: 日本-TOPIX, 韩国-KOSPI, 台湾-TAIEX, 印度-Nifty100; 其他所有中国概念股-MSCI China.

#### Haitong International Equity Research Ratings Distribution,

# Haitong International Equity Research Ratings Distribution,

	as of March 31, 2025			as of I	as of December 31, 2024		
	Outperform	Outperform Neutral Underperform		Outperform	Outperform Neutral		
		(hold)			(hold)		
HTI Equity Research Coverage	92.2%	7.5%	0.3%	91.9%	7.6%	0.4%	
IB clients*	3.3%	3.5%	0.0%	2.1%	2.2%	0.0%	

<sup>\*</sup>Percentage of investment banking clients in each rating category.

BUY, Neutral, and SELL in the above distribution correspond to our current ratings of Outperform, Neutral, and Underperform.

For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category. Please note that stocks with an NR designation are not included in the table above.

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BUY: The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

**NEUTRAL:** The stock's total return over the next 12-18 months is expected to be in line with the return of its relevant broad market benchmark, as indicated below. For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category.

**SELL:** The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

Benchmarks for each stock's listed region are as follows: Japan - TOPIX, Korea - KOSPI, Taiwan - TAIEX, India - Nifty100; for all other China-concept stocks - MSCI China.

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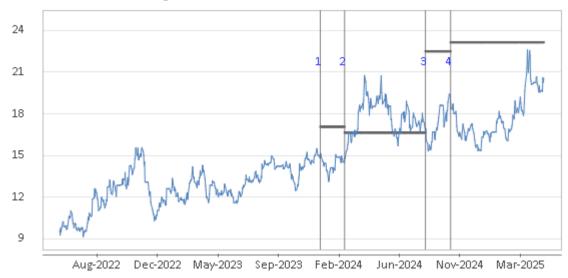
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# **Recommendation Chart**

# Shanjin International Gold - 000975 CH



- 1. 3 Jan 2024 OUTPERFORM at 14.84 target 17.07.
- 2. 27 Feb 2024 OUTPERFORM at 14.81 target 16.65.
- 3. 28 Aug 2024 OUTPERFORM at 17.26 target 22.50.
- 4. 24 Oct 2024 OUTPERFORM at 18.79 target 23.15.

Source: Company data Bloomberg, HTI estimates