

整体业务稳中有升，境外业务高速增长

瑞迈特(301367)

医药/必需消费

■ 瑞迈特 2025Q3 业绩点评

301367 CH
BMC Medical
Rating: OUTPERFORM
Target Price: Rmb93.08Lu Meng
l.meng@htisec.comWenxin Yu
wenxin.yu@htisec.com

本报告导读：

公司境外业务高速增长，增长主要来自于美国地区的贡献，维持评级为优于大市评级。

投资要点：

- 维持评级为优于大市评级。2025 年前三季度公司实现收入 8.08 亿元（+34.24%），归母净利润 1.80 亿元（+43.87%），扣非归母净利润 1.40 亿元（+63.41%）。考虑公司境外业务高速增长，我们预计公司 25-27 年归母净利润为 2.45、3.10、3.89 亿元，结合可比公司估值，给予公司 2025 年 PE 34X，对应目标价为 93.08 元，维持评级为优于大市评级。
- 公司单三季度营收 2.64 亿元（+20.22%），归母净利润 0.49 亿元（+48.61%），扣非归母净利润 0.40 亿元（+112.64%）。
- 从区域端看：
2025 年前三季度境内业务收入 2.51 亿元，同比增长 5.51%。2025 年前三季度境外业务收入 5.58 亿元，同比增长 52.96%，增长主要来自于美国欧洲地区的贡献，其中美国地区贡献较多。
- 从产品端看：
2025 年前三季度家用呼吸机诊疗业务收入 5.21 亿元，占比 64.51%，同比增长 39.07%；耗材类业务收入 2.62 亿元，占比 32.38%，同比增长 27.26%，公司业务整体稳中有升。
- 公司无噪音棉新呼吸机于自 7 月开始已经批量进入美国市场，第三季度美国 RH 的动销水平逐月提升明显，随着新呼吸机医疗报销码的取得，后续放量较第三季度会相对明显。
- 风险提示。海外经营环境风险，关税风险，新业务条线开拓进展不及预期风险。

财务摘要(百万元)	2023A	2024A	2025E	2026E	2027E
营业总收入	1,122	843	1,077	1,344	1,650
(+/-)%	-20.7%	-24.9%	27.7%	24.9%	22.7%
净利润(归母)	297	155	245	310	389
(+/-)%	-21.8%	-47.7%	57.9%	26.2%	25.6%
每股净收益(元)	3.32	1.73	2.74	3.46	4.34
净资产收益率(%)	10.7%	5.5%	8.1%	9.5%	10.9%
市盈率(现价&最新股本摊薄)	24.53	46.94	29.74	23.56	18.75

资料来源：Wind，HTI

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财务预测表

资产负债表(百万元)	2023A	2024A	2025E	2026E	2027E	利润表(百万元)	2023A	2024A	2025E	2026E	2027E
货币资金	670	525	737	952	1,217	营业总收入	1,122	843	1,077	1,344	1,650
交易性金融资产	1,812	2,286	2,286	2,286	2,286	营业成本	607	436	531	658	796
应收账款及票据	128	186	150	187	229	税金及附加	6	8	9	11	13
存货	118	102	103	128	155	销售费用	104	113	135	168	198
其他流动资产	62	37	36	40	45	管理费用	40	61	81	101	116
流动资产合计	2,791	3,136	3,312	3,593	3,932	研发费用	117	125	118	148	182
长期投资	13	157	157	157	157	EBIT	276	107	290	363	453
固定资产	35	30	38	35	31	其他收益	41	21	32	36	25
在建工程	0	0	0	0	0	公允价值变动收益	0	10	0	0	0
无形资产及商誉	6	6	4	3	3	投资收益	57	50	54	67	83
其他非流动资产	73	96	95	92	94	财务费用	-4	-14	12	12	12
非流动资产合计	128	289	294	286	285	减值损失	-13	-18	0	0	0
总资产	2,919	3,425	3,606	3,879	4,216	资产处置损益	0	0	0	0	0
短期借款	0	385	385	385	385	营业利润	338	178	278	351	441
应付账款及票据	40	86	74	91	111	营业外收支	-4	-2	0	0	0
一年内到期的非流动负债	10	10	8	8	8	所得税	34	18	28	35	44
其他流动负债	62	98	96	107	117	净利润	300	159	250	316	397
流动负债合计	112	579	563	591	620	少数股东损益	2	3	5	6	8
长期借款	0	0	0	0	0	归属母公司净利润	297	155	245	310	389
应付债券	0	0	0	0	0	主要财务比率					
租赁负债	16	8	8	8	8	ROE(摊薄,%)	10.7%	5.5%	8.1%	9.5%	10.9%
其他非流动负债	3	1	0	0	0	ROA(%)	10.3%	5.0%	7.1%	8.4%	9.8%
非流动负债合计	19	9	9	9	9	ROIC(%)	8.8%	3.0%	7.6%	8.9%	10.2%
总负债	132	587	571	599	629	销售毛利率(%)	45.9%	48.3%	50.7%	51.1%	51.7%
实收资本(或股本)	64	90	90	90	90	EBIT Margin(%)	24.6%	12.7%	26.9%	27.0%	27.4%
其他归母股东权益	2,715	2,739	2,931	3,169	3,469	销售净利率(%)	26.7%	18.8%	23.2%	23.5%	24.1%
归属母公司股东权益	2,779	2,828	3,020	3,259	3,559	资产负债率(%)	4.5%	17.1%	15.8%	15.5%	14.9%
少数股东权益	8	9	14	21	29	存货周转率(次)	3.8	4.0	5.2	5.7	5.6
股东权益合计	2,787	2,838	3,034	3,280	3,587	应收账款周转率(次)	11.2	5.7	6.4	8.0	7.9
总负债及总权益	2,919	3,425	3,606	3,879	4,216	总资产周转率(次)	0.4	0.3	0.3	0.4	0.4
现金流量表(百万元)						净利润现金含量	0.5	1.0	1.0	0.8	0.8
经营活动现金流	151	154	252	247	299	资本支出/收入	2.1%	1.8%	2.4%	1.2%	1.0%
投资活动现金流	302	-601	27	51	67	EV/EBITDA	23.88	41.31	22.00	17.44	13.77
筹资活动现金流	-140	240	-71	-83	-101	P/E(现价&最新股本摊薄)	24.53	46.94	29.74	23.56	18.75
汇率变动影响及其他	0	4	4	0	0	P/B(现价)	2.62	2.58	2.42	2.24	2.05
现金净增加额	313	-203	213	215	265	P/S(现价)	6.50	8.65	6.77	5.43	4.42
折旧与摊销	23	27	26	24	18	EPS-最新股本摊薄(元)	3.32	1.73	2.74	3.46	4.34
营运资本变动	-131	16	23	-38	-45	DPS-最新股本摊薄(元)	0.71	0.40	0.63	0.79	0.99
资本性支出	-24	-15	-26	-16	-16	股息率(现价,%)	0.9%	0.5%	0.8%	1.0%	1.2%

资料来源: Wind, HTI

表1: 可比公司估值表

股票代码	股票简称	收盘价 (元)	EPS (元)			PE		
			2024A	2025E	2026E	2024A	2025E	2026E
688617	惠泰医疗	268.45	4.77	6.27	8.17	54	43	33
688050	爱博医疗	65.26	2.01	2.31	2.82	44	28	23
688271	联影医疗	141.03	1.53	2.34	2.92	83	28	22
平均值			2.77	3.64	4.64	60	33	26

数据来源: Wind, HTI。
注: (1) 选取三家医疗器械企业作为公司的可比公司;
(2) 上市公司收盘价取 2025 年 10 月 30 日价格, 可比公司 2025 年, 2026 年 EPS、PE 预测取 Wind 一致预期。

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APPENDIX 1**Summary****Investment Highlights:**

Maintain rating as Outperform. In the first three quarters of 2025, the company achieved revenue of RMB 808 million (+34.24%), net profit attributable to shareholders of RMB 180 million (+43.87%), and recurring NPATs of RMB 140 million (+63.41%). Considering the rapid growth of overseas business, we estimate NPATs for 2025-2027 to be RMB 245 million, RMB 310 million, and RMB 389 million. Based on comparable company valuations, we assign a 2025 PE of 34X, with a target price of RMB 93.08, maintaining the Outperform rating. Third-quarter revenue was RMB 264 million (+20.22%), NPATs was RMB 49 million (+48.61%), and recurring NPATs was RMB 40 million (+112.64%). From a regional perspective: Domestic revenue for the first three quarters of 2025 was RMB 251 million, up 5.51% YoY. Overseas revenue was RMB 558 million, up 52.96% YoY, mainly driven by contributions from the USA and Europe, with the USA contributing more. From a product perspective: Home respiratory therapy revenue was RMB 521 million, accounting for 64.51%, up 39.07% YoY; consumables revenue was RMB 262 million, accounting for 32.38%, up 27.26% YoY, with overall business steadily rising. The company's new noise-free cotton respirators have been entering the USA market in bulk since July, with promotional sales levels increasing monthly in Q3. With the acquisition of medical reimbursement codes for new respirators, subsequent volume increases will be more apparent than in Q3.

Risk Warning: Risks in overseas operating environments, tariff risks, and weaker than expected progress in new business lines.

附录 APPENDIX

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分析师股票评级

优于大市，未来 12-18 个月内预期相对基准指数涨幅在 10%以上，基准定义如下

中性，未来 12-18 个月内预期相对基准指数变化不大，基准定义如下。根据 FINRA/NYSE 的评级分布规则，我们会将中性评级划入持有这一类别。

弱于大市，未来 12-18 个月内预期相对基准指数跌幅在 10%以上，基准定义如下

各地股票基准指数：日本 – TOPIX, 韩国 – KOSPI, 台湾 – TAIEX, 印度 – Nifty100, 美国 – SP500; 其他所有中国概念股 – MSCI China.

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Analyst Stock Ratings

Outperform: The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

Neutral: The stock's total return over the next 12-18 months is expected to be in line with the return of its relevant broad market benchmark, as indicated below. For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category.

Underperform: The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

Benchmarks for each stock's listed region are as follows: Japan – TOPIX, Korea – KOSPI, Taiwan – TAIEX, India – Nifty100, US – SP500; for all other China-concept stocks – MSCI China.

	截至 2025 年 9 月 30 日海通国际股票研究评级分布			截至 2025 年 6 月 30 日海通国际股票研究评级分布		
	优于大市	中性 (持有)	弱于大市	优于大市	中性 (持有)	弱于大市
海通国际股票研究覆盖率	92.3%	7.5%	0.2%	92.6%	7.2%	0.2%
投资银行客户*	3.3%	3.9%	0.0%	2.9%	4.1%	0.0%

*在每个评级类别里投资银行客户所占的百分比。

上述分布中的买入，中性和卖出分别对应我们当前优于大市，中性和落后大市评级。

只有根据 FINRA/NYSE 的评级分布规则，我们才将中性评级划入持有这一类别。请注意在上表中不包含非评级的股票。

此前的评级系统定义（直至 2020 年 6 月 30 日）：

买入，未来 12-18 个月内预期相对基准指数涨幅在 10%以上，基准定义如下

中性，未来 12-18 个月内预期相对基准指数变化不大，基准定义如下。根据 FINRA/NYSE 的评级分布规则，我们会将中性评级划入持有这一类别。

卖出，未来 12-18 个月内预期相对基准指数跌幅在 10%以上，基准定义如下

各地股票基准指数：日本 – TOPIX, 韩国 – KOSPI, 台湾 – TAIEX, 印度 – Nifty100; 其他所有中国概念股 – MSCI China.

	Haitong International Equity Research Ratings Distribution, as of September 30, 2025			Haitong International Equity Research Ratings Distribution, as of June 30, 2025		
	Outperform	Neutral (hold)	Underperform	Outperform	Neutral (hold)	Underperform
HTI Equity Research Coverage	92.3%	7.5%	0.2%	92.6%	7.2%	0.2%
IB clients*	3.3%	3.9%	0.0%	2.9%	4.1%	0.0%

*Percentage of investment banking clients in each rating category.

BUY, Neutral, and SELL in the above distribution correspond to our current ratings of Outperform, Neutral, and Underperform.

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BUY: The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

NEUTRAL: The stock's total return over the next 12-18 months is expected to be in line with the return of its relevant broad market benchmark, as indicated below. For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category.

SELL: The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

Benchmarks for each stock's listed region are as follows: Japan – TOPIX, Korea – KOSPI, Taiwan – TAIEX, India – Nifty100; for all other China-concept stocks – MSCI China.

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电话: (65) 6713 0473

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研究机构名称: Haitong Securities India Private Limited

SEBI 研究分析师注册号: INH000002590

地址: 1203A, Floor 12A, Tower 2A, One World Center

841 Senapati Bapat Marg, Elphinstone Road, Mumbai 400 013, India

CIN U74140MH2011FTC224070

电话: +91 22 43156800 传真: +91 22 24216327

合规和申诉办公室联系人: Prasanna Chandwaskar; 电话: +91 22 43156803; 电子邮箱: prasanna.chandwaskar@htisec.com

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10 Collyer Quay, #19-01 - #19-05 Ocean Financial Centre, Singapore 049315

Telephone: (65) 6713 0473

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Name of the entity: Haitong Securities India Private Limited

SEBI Research Analyst Registration Number: INH000002590

Address : 1203A, Floor 12A, Tower 2A, One World Center

841 Senapati Bapat Marg, Elphinstone Road, Mumbai 400 013, India

CIN U74140MH2011FTC224070

Ph: +91 22 43156800 Fax: +91 22 24216327

Details of the Compliance Officer and Grievance Officer : Prasanna Chandwaskar : Ph: +91 22 43156803; Email id: prasanna.chandwaskar@htisec.com

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