

石药集团 CSPC Pharmaceutical Group (1093 HK)

长效多肽产品组合授权阿斯利康，加速全球创新药布局

Long-Acting Peptide Product Portfolio Out-licensed to AZ, Accelerating Global Innovative Drug Deployment

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热点速评 Flash Analysis

(Please see APPENDIX 1 for English summary)

事件

石药创新（新诺威 300765.SZ，石药集团的控股子公司）的控股子公司巨石生物及石药集团、中奇制药（石药集团的全资控股子公司）共同与阿斯利康签署《战略合作与授权协议》，将与阿斯利康在创新多肽分子发现和长效递送产品的开发领域开展全面战略合作。

合作框架

阿斯利康将获得许可方基于长效递送技术平台及多肽药物发现平台开发的创新长效多肽药物，在全球区域内（不含中国内地、中国香港、中国澳门、中国台湾）开发、生产和商业化独家授权许可，包括：

- 1) 一个临床准备就绪的项目 SYH2082（长效 GLP1R/GIPR 激动剂，正推进至 I 期临床）。
- 2) 三个处于临床前阶段、具备不同作用机制的研发项目。
- 3) 双方还将依托该等平台就另外四个新增项目开展合作。

交易对价

- 1) 首付款：阿斯利康将向许可方支付合计 12 亿美元的总首付款，其中巨石生物收取的首付款金额为总首付款金额的 35%。
- 2) 里程碑：阿斯利康将向许可方累计支付最高 35 亿美元的开发里程碑、最高 138 亿美元的销售里程碑。其中，巨石生物将有权根据《战略合作与授权协议》所授权管线的实际情况，收取相应的里程碑款项。
- 3) 特许权使用费：阿斯利康将根据所有许可产品的净销售总额，向许可方支付最高双位数的特许权使用费。巨石生物将有权根据实际情况收取相应的特许权使用费。

点评

本次合作是继 2024 年底 lpa 小分子单一资产，2025 年中 50 亿总包合作开发 AI 小分子项目后，阿斯利康和石药集团的第三次合作，充分体现了公司创新药物开发的竞争力，以及和阿斯利康的深度合作关系。阿斯利康内部 GLP-1 资产平庸，本次合作后有望加强阿斯利康后续全球竞争力，实现双赢。阿斯利康目前拥有一款周制剂注射剂的 GLP-1R*GIPR AZD9550 处于临床 II 期，一款口服 GLP-1R 小分子激动剂（来自诚益生物），都将在 2026 年更新 II 期数据。本次和石药集团合作后，阿斯利康将充分提升在长效 GLP-1R 的竞争力。

公司管线中尚有 EGFR ADC、PDE4B 抑制剂、ACT11A/ACT11B 单抗等优质资产，以及每年 20 多项创新药资产进入临床阶段，我们看好公司其他资产未来持续的全球竞争力和对外授权机会。

风险

新药研发风险，新药审批风险，药品商业化不及预期风险，竞争加剧风险，政策风险。

APPENDIX 1

Summary

CSPC Innovation (CSPC XNW 300765.SZ, a controlled subsidiary of CSPC), through its controlled subsidiary CSPC Jushi Biomedicine, together with CSPC and CSPC Zhongqi Pharmaceutical (a wholly-owned subsidiary of CSPC), entered into a Strategic Collaboration and Licensing Agreement with AstraZeneca. This agreement establishes a comprehensive strategic partnership with AstraZeneca in the fields of innovative peptide molecule discovery and the development of long-acting delivery products.

Collaboration Framework

AstraZeneca will receive an exclusive global license (excluding Mainland China, Hong Kong SAR, Macao SAR, and Taiwan) from the licensors to develop, manufacture, and commercialize innovative long-acting peptide drugs developed based on the long-acting delivery technology platform and peptide drug discovery platform. This includes:

- 1) One clinical-ready asset, SYH2082 (a long-acting GLP-1R/GIPR dual agonist, advancing to Phase I clinical trials).
- 2) Three preclinical-stage research projects with different mechanisms of action.
- 3) The parties will also collaborate on four additional new projects based on these platforms.

Financial Terms

- 1) Upfront Payment: AstraZeneca will pay the licensors a total upfront payment of USD1.2bn. Jushi Biomedicine will receive 35% of this total upfront payment.
- 2) Milestone Payments: AstraZeneca will pay the licensors up to USD3.5bn in development milestones and up to USD13.8bn in sales milestones. Among these, Jushi Biomedicine will be entitled to receive corresponding milestone payments based on the actual progress of the pipelines licensed under the licensing agreement.
- 3) Royalties: AstraZeneca will pay the licensors tiered royalties up to the low-double digits on the net sales of all licensed products. Jushi Biomedicine will be entitled to receive corresponding royalty payments based on the agreement.

Haitong's takes

This collaboration marks the third partnership between AstraZeneca and CSPC, following a single LPA small molecule asset deal in late 2024 and a USD5bn packaged collaboration for AI-driven small molecule projects in mid-2025. This fully demonstrates the competitiveness of the company's innovative drug development capabilities and the depth of its partnership with AstraZeneca. AstraZeneca's internal GLP-1 assets are considered mediocre; this collaboration is expected to strengthen AstraZeneca's future global competitiveness, creating a win-win situation. AstraZeneca currently has AZD9550, a once-weekly injectable GLP-1R/GIPR dual agonist in Phase II trials, and an oral GLP-1R small molecule agonist (from Eccogene), both set to report Phase II data updates in 2026. Following this collaboration with CSPC, AstraZeneca will significantly enhance its competitiveness in the long-acting GLP-1R space.

The company's pipeline also includes high-quality assets such as an EGFR ADC, a PDE4B inhibitor, and ACTIIA/ACTIIB monoclonal antibodies, with over 20 innovative drug assets entering clinical stages annually. We are optimistic about the sustained global competitiveness and future out-licensing opportunities for the company's other assets.

Risks

Risks in new drug R&D; risks in new drug approval by regulatory authorities; risks in underperformance in commercialization; risks in intensified competition; risks in policy.

附录 APPENDIX

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*在每个评级类别里投资银行客户所占的百分比。

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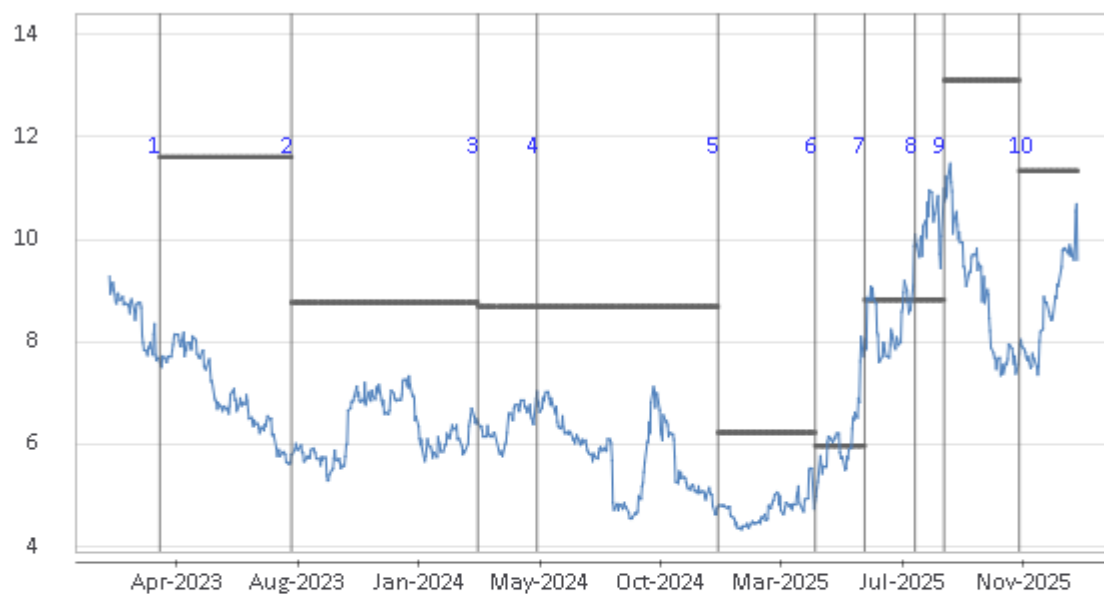
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CSPC Pharmaceutical Group - 1093 HK



1. 28 Mar 2023 OUTPERFORM at 7.64 target 11.61.
2. 24 Aug 2023 OUTPERFORM at 5.63 target 8.77.
3. 22 Mar 2024 OUTPERFORM at 6.49 target 8.69.
4. 28 May 2024 OUTPERFORM at 6.89 target 8.69.
5. 19 Dec 2024 OUTPERFORM at 4.80 target 6.23.
6. 8 Apr 2025 OUTPERFORM at 4.89 target 5.97.
7. 3 Jun 2025 OUTPERFORM at 7.83 target 8.82.
8. 30 Jul 2025 OUTPERFORM at 10.10 target 8.82.
9. 1 Sep 2025 OUTPERFORM at 10.99 target 13.11.
10. 25 Nov 2025 OUTPERFORM at 7.77 target 11.34.