

## Adjusted profit turned positive for the first time in 25Q4, customized Robotaxi to debut within the year

### Key takeaway

Full-year 2025 revenue scale surpassed the RMB20bn threshold, with significant improvement in profitability. In 2025, the company achieved revenue of RMB20.19bn, up 37.7% YoY; net loss narrowed significantly by 50.8% to RMB614mn. The key highlight is that adjusted net profit turned positive for the first time in 25Q4, marking the company's formal entry into a trajectory of profitable growth. The company continued to reduce costs and improve efficiency through its self-developed "Caocao Brain" AI system, with gross margin rising to 9.4%, and average monthly active users reaching 41.30mn, up 43.9% YoY. The number of cities covered by services increased from 136 in 2024 to 195 in 2025, adding 59 cities. Meanwhile, with the acquisition of "StarRides" strengthening enterprise service capabilities, and the third-generation L4 customized Robotaxi planned to debut in 2026, the company is expected to leverage Geely's industrial synergy advantages to secure a leading position in the wave of autonomous driving commercialization.

### Event

The company released its 2025 annual report. In 2025, total operating revenue reached RMB20.19bn, up 37.7% YoY; gross profit reached RMB1.89bn, up 59.3% YoY; Non-GAAP net loss was RMB508mn, with losses narrowing significantly by 29.8% YoY, and adjusted net profit turning positive for the first time in 25Q4.

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Current Price: HKD26.10

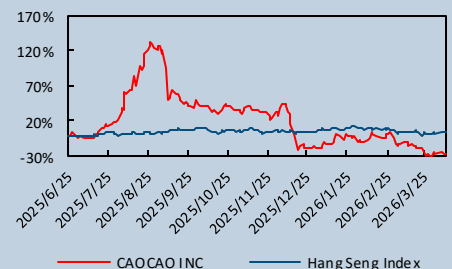
Target price: HKD40

### Key Data

#### Absolute/Relative Share Performance (%)

1 month	3 months	12 months
-19.04/-20.95	-17.72/-16.43	/
12-month high/low (HKD)		83.50/25.32
Total shares capital (in 10,000 shares)		58,144.02
Tradable H shares (in 10,000 shares)		58,144.02
Total market cap (HKD '00mn)		151.76
Tradable market cap (HKD '00mn)		151.76
Average daily trading volume in the past 3 months (in 10,000 shares)		269.13
Major Shareholders		
Ugo Investment Limited		77.00%

### Share Performance



### Related Research Reports

## Quick Take

**Revenue scale surpassed RMB20bn, with adjusted profit turning positive for the first time in 25Q4.** Caocao Mobility is a Chinese ride-hailing platform incubated by Geely Group. In 2025, full-year revenue reached RMB20.19bn, up 37.7% YoY; gross profit reached RMB1.89bn, up 59.3% YoY. Gross margin increased significantly from 8.1% in 2024 to 9.4%, mainly benefiting from economies of scale and optimization of per-vehicle TCO driven by a higher proportion of customized vehicles. In 2025, adjusted (Non-GAAP) net loss narrowed to RMB508mn, down 29.8% YoY. Adjusted profit was achieved for the first time on a quarterly basis in 25Q4, marking the company's formal entry into a trajectory of profitable growth. By business segment, mobility service revenue reached RMB18.564bn, up 36.8% YoY. This was mainly driven by the continuous expansion of service coverage. As of 2025, services covered 195 cities, with 59 cities newly added during the year, driving customer acquisition growth through scale expansion; vehicle sales revenue reached RMB1.418bn, up 63.6% YoY. Mainly benefited from improved efficiency of the sales system and the coordinated strategy of expansion into new cities; other service revenue was RMB207mn, down 7.6% YoY. Revenue declined slightly mainly due to the phase-out of several older vehicle models, which reduced the scale of car leasing. In 2025, the company's business achieved steady and strong growth, mainly attributable to refined operations in existing cities, standardized high-quality services of customized fleets, expansion of service coverage, and continued optimization of driver and fleet management.

**Released the Robotaxi 2.0 solution, and 90 second-generation Robotaxis have been deployed.** Caocao Mobility is transforming from a traditional mobility platform into a leading autonomous driving operator. The company has established a three-in-one Robotaxi development strategy integrating intelligent customized vehicles, intelligent driving technology, and intelligent operations. At the infrastructure level, the company launched the world's first "Green intelligent mobility island," integrating automatic battery swapping, cleaning, and intelligent dispatch, initially establishing a physical closed loop for large-scale Robotaxi operations. Since Feb 2025, the company has launched the Caocao Smart Drive platform in Suzhou and Hangzhou, beginning the deployment of the Robotaxi 1.0 phase solution and conducting pilot verification. In Dec 2025, the company released the Robotaxi 2.0 full-stack solution, including second-generation Robotaxi vehicles, an intelligent fulfillment platform, a Remote Access Service (RAS) platform, intelligent asset management, and a mobility cockpit. As of the announcement date, 90 second-generation Robotaxi vehicles have been deployed, and memorandums of understanding have been signed with international markets such as Abu Dhabi. Meanwhile, the company is accelerating joint development with Geely of a third-generation L4-level customized model designed specifically for autonomous driving, planned to debut in 2026 and achieve mass production in 2027.

**Optimization of operational efficiency has driven the emergence of scale effects. The company is deepening its presence in domestic and international markets and plans to explore markets such as Hong Kong in 2026.** Benefiting from economies of scale and the use of AI technology by the "Caocao Brain" transaction engine to optimize algorithms, the company's business scale expanded rapidly. In 2025, GTV reached RMB23.43bn, up 38.2% YoY. Average monthly active users increased 43.9% YoY to 41.3mn, while the average number of monthly active drivers increased 35.4% YoY. The company effectively improved the efficiency of driver-rider dispatch and subsidy allocation, driving continuous improvement in unit economics and overall

operational efficiency. Focusing on the domestic market, on December 30, 2025, the company entered into an equity acquisition agreement to acquire 100% of the equity interests in Weixing Technology Co., Ltd. and Zhejiang Geely Business Services Co., Ltd., with the acquisitions completed on January 27, 2026 and March 24, 2026. This initiative will enhance enterprise service capabilities and operational efficiency, improve data integration, and support long-term margin growth. Meanwhile, the internationalization strategy is accelerating, and in 2026 the company plans to deploy Robotaxi services in international markets and explore the development of ride-hailing and Robotaxi businesses in Hong Kong, promoting intra-city ride-hailing coverage across major countries globally by applying its domestically validated platform operations, digital dispatching, and heavy-asset management capabilities to international markets.

## Investment recommendation

In 2025, the company's full-year revenue scale surpassed the RMB20bn threshold, and profitability improved significantly. In 2025, the company achieved revenue of RMB20.19bn, up 37.7% YoY; net loss narrowed significantly by 50.8% to RMB614mn. The key highlight is that adjusted net profit turned positive for the first time in 25Q4, marking the company's formal entry into a trajectory of profitable growth. Through the continuous cost reduction and efficiency improvement enabled by its self-developed "Cao Cao Brain" AI system, the company's gross margin increased to 9.4%, while the average monthly active users reached 41.3mn, up 43.9% YoY, demonstrating significant results in cost reduction and efficiency enhancement. The number of cities covered by services increased from 136 in 2024 to 195 in 2025, adding 59 cities. Meanwhile, with the acquisition of "StarRides" strengthening enterprise service capabilities, and the third-generation L4 customized Robotaxi planned to debut in 2026, the company is expected to leverage Geely's industrial synergy advantages to secure a leading position in the wave of autonomous driving commercialization.

**Table1: Key Financial Indicators**

	2024	2025	2026E	2027E	2028E
Revenue (million RMB)	14,657.50	20,189.82	25,400.00	31,200.00	37,700.00
YOY (%)	37.40	37.74	25.81	22.83	20.83
Net profit (million RMB)	-1,250.77	-635.38	-86.77	430.35	1,011.63
YOY (%)	34.74	49.20	86.34	595.97	135.07
Gross Margin (%)	8.09	9.36	10.69	12.02	13.03
Net Profit Margin (%)	-8.50	-3.04	-0.34	1.38	2.68
ROE (%)	17.94	16.27	2.17	-12.08	-39.68
EPS (RMB/share, diluted)	-2.15	-1.09	-0.15	0.74	1.74
P/E (Multiple)	-12.13	-23.88	-174.90	35.26	15.00
P/B (Multiple)	-2.18	-3.89	-3.80	-4.26	-5.95

Source: iFinD, China Securities

**Table2: Revenue and cost forecast (RMB million)**

		2023	2024	2025	2026E	2027E	2028E
Mobility services	Sales revenue	10,300.00	13,600.00	18,564.00	23,000.00	28,000.00	34,000.00
	Cost	9,733.50	12,512.00	16,856.11	20,562.00	24,640.00	29,580.00
	Sales revenue growth rate		32.04%	36.50%	23.90%	21.74%	21.43%
	Gross margin	5.50%	8.00%	9.20%	10.60%	12.00%	13.00%
Vehicle sales	Sales revenue	115.00	870.00	1,418.00	2,200.00	3,000.00	3,500.00
	Cost	128.80	823.02	1,318.74	2,013.00	2,700.00	3,097.50
	Sales revenue growth rate		656.52%	62.99%	55.15%	36.36%	16.67%
	Gross margin	-12.00%	5.40%	7.00%	8.50%	10.00%	11.50%
Vehicle leasing	Sales revenue	151.00	190.00	-	-	-	-
	Cost	113.40	147.44	-	-	-	-
	Sales revenue growth rate		25.83%	-	-	-	-
	Gross margin	24.90%	22.40%	-	-	-	-
Other products	Sales revenue	103.00	37.00	207.00	200.00	200.00	200.00
	Cost	81.27	20.09	113.85	110.00	110.00	110.00
	Sales revenue growth rate		-64.08%	459.46%	-3.38%	0.00%	0.00%
	Gross margin	21.10%	45.70%	45.00%	45.00%	45.00%	45.00%

Source: iFinD, China Securities

## Risks:

- 1. Worse-than-expected industry outlook.** Domestic macro demand remains volatile, as does demand in the automotive and ride-hailing sectors, suggesting that overall industry sentiment may continue to fluctuate in the future.
- 2. A worsening competitive landscape in the industry.** With domestic and foreign suppliers aggressively expanding, technological advancements, and new capacity coming online, future industry competition may intensify, potentially affecting the company's market share and profitability.
- 3. The business development in new areas and mass production of new projects may fail to meet expectations.** The company is accelerating its expansion into new cities across China and ramping up the development of its Robotaxi fleet. However, uncertainties surrounding the rollout schedule of new vehicle models, as well as domestic autonomous driving policies and road access regulations, may pose challenges to the company's timeline for large-scale commercialization.

**Table3: Sensitivity Analysis**

<b>2026 major business growth rate (%)</b>	<b>Pessimistic Assumption</b>	<b>Neutral Assumption</b>	<b>Optimistic Assumption</b>
Mobility services business growth rate (%)	13.90%	23.90%	33.90%
Vehicle sales business growth rate (%)	45.15%	55.15%	65.15%
Other products growth rate (%)	-13.38%	-3.38%	6.62%
Estimated operating revenue (RMB100mn)	233.82	254.00	274.20
Projected operating revenue growth rate (%)	15.81%	25.80%	35.81%
Estimated net profit attributable to the parent company (RMB100mn)	-0.80	-0.87	-0.94
Estimated growth rate of net profit attributable to parent company (%)	Loss reduction	Loss reduction	Loss reduction
<b>2027 major business growth rate (%)</b>	<b>Pessimistic Assumption</b>	<b>Neutral Assumption</b>	<b>Optimistic Assumption</b>
Mobility services business growth rate (%)	11.74%	21.74%	31.74%
Vehicle sales business growth rate (%)	26.36%	36.36%	46.36%
Other products growth rate (%)	-10.00%	0.00%	10.00%
Estimated operating revenue (RMB100mn)	286.61	312.00	337.41
Projected operating revenue growth rate (%)	12.84%	22.83%	32.84%
Estimated net profit attributable to the parent company (RMB100mn)	3.95	4.30	4.65
Estimated growth rate of net profit attributable to parent company (%)	Turnaround	Turnaround	Turnaround
<b>Main business growth rates in 2028 (%)</b>	<b>Pessimistic Assumption</b>	<b>Neutral Assumption</b>	<b>Optimistic Assumption</b>
Mobility services business growth rate (%)	11.43%	21.43%	31.43%

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H-share Quick Take

Vehicle sales business growth rate (%)	6.67%	16.67%	26.67%
Other products growth rate (%)	-10.00%	0.00%	10.00%
Estimated operating revenue (RMB100mn)	345.82	377.00	408.22
Projected operating revenue growth rate (%)	10.83%	20.83%	30.83%
Estimated net profit attributable to the parent company (RMB100mn)	9.28	10.12	10.96
Estimated growth rate of net profit attributable to parent company (%)	115.88%	135.35%	154.84%

Source: iFinD, China Securities

## Analysts

### **CHENG Siqi**

Chief Analyst of the Automotive Industry, holding a Master's degree in Vehicle Engineering from Shanghai Jiao Tong University under the mentorship of the director of the Engine Research Institute. Previously worked at Soochow Securities and Guosheng Securities, with four years of experience in securities industry research. Core member of the second-place team in the 2017 New Fortune rankings, ranked first among Sina Finance's Rising Star Analysts in 2020, and fifth in the Golden Bull Best Automotive Industry Analyst Team in 2020. In-depth coverage of new energy vehicles and intelligent components, capturing the wave of intelligent and electric transformation. Conduct cutting-edge research across the entire smart driving industry chain, tracking the evolution of business models from upstream automotive chips to downstream L4 autonomous driving. Ranked fourth in the Automotive Industry category of the 2021 New Fortune Best Analysts list.

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		Overweight	Increase by 5% - 15% relative to the benchmark index
		Neutral	Increase by - 5% to -5% relative to the benchmark index
		Underweight	Decrease by 5%-15% relative to the benchmark index
		Sell	Decrease by more than 15% relative to the benchmark index
	Industry ratings	Outperform	Increase by more than 10% compared to the benchmark index
		Neutral	Increase by - 10% to -10% relative to the benchmark index
		Underperform	Decrease by more than 10% compared to the benchmark index

This report is a translation of the original Chinese report [曹操出行(2643):25Q4 经调整后利润首次转正, 定制 Robotaxi 将于年内亮相], released on [14 April 2026]. If there is any inconsistency or ambiguity between the English version and the Chinese version, the Chinese version shall prevail.

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